MESSAGE FROM THE DEAN

As we welcome you to a new academic year, I am happy to report that we have had yet another strong start to the fall semester. The 6 percent increase in credit hours this year topped a four-year, 40 percent growth spurt unmatched by any other school of our size and stature in the nation. We now have almost 7,000 students enrolled in the Naveen Jindal School of Management. What makes this feat remarkable is that it was also accompanied by significant improvements in student selectivity. The incoming students this fall represent the best class ever to attend our school.

We had a strong recruiting effort on the hiring front too. We welcomed 22 new members to our faculty at the start of the school year. All academic fields in the school have gained new faculty members. We also added 19 new staff colleagues to support and administrative functions. These new faculty and staff members add significantly to our ability to provide our students with the very best education possible.

I cannot help but be proud of what our students, staff and faculty members have accomplished since I last wrote to you. With hardly a pause between the last academic year and this one, our students continue to excel. In June, a new graduate student earned the highest score in the world on the Bloomberg Aptitude Test in business and finance. In August, an accounting junior won a competitive $5,000 Ernst and Young scholarship. Also in August, a PhD student earned two best paper awards from the Academy of Management. And an August MBA graduate who is now enrolled in the MS in Innovation and Entrepreneurship Startup Launch Program learned he was the recipient of a $10,000 Texas Business Hall of Fame Foundation Scholarship.

As the school year got under way, a team of full-time MBA students who had graduated in May was notified that it had earned first place in a nationwide Turnaround Management Association student paper competition. It was the third top TMA honor for a Naveen Jindal School team in the past three years.

Accolades have come to our faculty members, too. Dr. Brian T. Ratchford was named a Fellow of the Institute for Operations Research and the Management Sciences’ (INFORMS) Society for Marketing Science. INFORMS honored Dr. Kathryn Stecke for her contributions to advancing the careers of women in operations research, management science and analytics disciplines. The PhD Project is inducting Dr. David L. Ford Jr. into its Hall of Fame.

Sadly, I must note the deaths this past spring of longtime Accounting Professor Constantine (Connie) Konstantas, who founded the Institute for Excellence in Corporate Governance, and of Dr. JoyLynn Hailey Reed, who taught a variety of courses here for more than a decade. Although we miss them, they inspire us to continue. Connie’s legacy is going to live on forever, through an endowed professorship in accounting and governance that will carry his name. This endowed professorship was established by a generous donor to acknowledge Connie’s contributions to our school, community and the profession.

On May 1, we broke ground on a new addition of about 110,000 square feet to our existing 204,000 square-foot building. The new addition is next to our current building and is physically connected on both ends forming a large complex of classrooms and student service areas and offices. We expect it to be completed by next summer, just in time for the new school year. This new building addition will provide the much needed space for our current operations. It will also help improve the education we offer to our students by facilitating a significantly better student learning environment.

This fall, the UT Dallas capital campaign Realize the Vision is entering its last year, and I am pleased to report that the Naveen Jindal School has raised more than $40 million of its $50 million campaign goal.

While we cannot stop until we reach that goal, I am gratified to find the number of our alumni contributors has increased 252 percent in the past four years. It is uplifting to know that past students are acknowledging the value of the education they received here with tangible contributions that will secure the school’s future. Please stay with us in the home stretch of the campaign and remember that JSDM needs you.

As ever, we remain grateful to our students, parents, corporate and community supporters. And once again, we renew our commitment to be among the best public business schools in the nation. Thank you for your support and continued assistance.

Best wishes,

Hasan Pirkul

Visit our site on the worldwide Web

http://jindal.utdallas.edu
CONTRIBUTING TO STUDENT SUCCESS

2

You're Hired

Eric Butterman

The Career Management Center at the Naveen Jindal School of Management envisions internships and long-term job opportunities — then works to make them happen for students.

6

Scholarship Breakfast 2013: Benefactor Alumnus to Speak

Alumnus Charles Davidson, MS 1980, will draw on his more than 35 years of energy industry experience in his keynote address for the Jindal School’s major annual fundraiser.

9

New Corporate Professional Peer Network Demystifies Mergers and Acquisitions

Eric Butterman

Law firm Haynes and Boone and the Jindal School have partnered in putting together a new executive group that shares know-how about strategic transactions.

11

Distinguished Alumni Award

Honoree Jefflyn Williamson, BS 1983, built a successful real estate career after graduation. She has helped JSOM to build its real estate program and has established a scholarship endowment and opportunity fund, too.

12

Ericsson HR Executive Joins Advisory Council

The JSOM advisory Council welcomes its 45th member, the head of human resources for Ericsson’s North American region.

21

JSOM Mourns Accounting Professor and Institute Founder

A farewell to Dr. Constantine (Connie) Konstans (1935-2013), a corporate governance visionary.
YOU’RE HIRED

THE CAREER MANAGEMENT CENTER GOES TO WORK FOR STUDENTS

The Career Management Center has stepped up its game in the Naveen Jindal School of Management — and students are reaping the employment benefits.

“Don’t settle on the job, launch a career.” That’s the motto of the Career Management Center in the Naveen Jindal School of Management. Tom Kim, assistant dean for the center, and the entire center staff feel personally responsible to make that happen for the almost 7,000 Jindal School students they are guiding. "Sixty-seven percent of students in internships get full-time offers," Kim says. "We have to get them to see the opportunity and make it happen.”

Online Resources

With a student’s NetID, the following becomes available from the Career Management Center:

VAULT
A career resource for researching companies, internships and more.

GOING GLOBAL
More than 10,000 pages on job sources, employment trends and salary ranges.

INTERVIEW SIMULATOR
Practice isn’t just for mock interviews anymore. This simulated experience helps you get used to giving a response on the hot seat.
Kim wants to take the same sales approach to students that he used in his pre-UT Dallas career. Having been an executive at both PepsiCo and spinoff PrimeSource, he is not waiting for students to come to him. “We’re letting faculty know that if they’re not going to be able to teach on a certain day, then we want to take their place,” he says. “Let’s not cancel class. Let’s give them a workshop that will change their career path.”

And alumni in transition won’t find the center doors closing to them as they continue to have access to all main campus Career Services and JSMF Career Management Center events. With each semester offering 200-plus employers paying campus visits and more than 35 functions and workshops, numerous opportunities are available.

The center also has a strong commitment to veterans. In the past, the center has done a networking strategies workshop for them and a veterans industry forum, and “Dress for Success” workshops are coming up.

The center takes pains to help all students avoid wardrobe missteps. “We’re one of the first Career Management Centers on [the social media site] Pinterest,” Kim says. “For example, there you get to see exactly what you should wear. Many students don’t know how to tie a tie…. I want them to know everything.”

Along with the center’s continued growth on Facebook, Instagram, Twitter and LinkedIn, it offers a social media class to help students be savvy about their own Web presence. “Many jobs are coming that way and a complete social media strategy can help…. and it may be a compelling LinkedIn profile that could make the difference,” Kim says.

**Always Eventful**

The center can turn up virtually — and in real time — anywhere. Putting on 30 to 40 events a semester, networking is Kim’s ultimate passion, knowing just how life-altering the right one-on-one moment can be. “We’ve had so many companies come to our mixers,” he says, “and those have turned into jobs…..If I see a student who isn’t part of a conversation, I can help them find that moment. I can say, ‘Jump in right now. A student just asked a question. Now ask one that’s related.’ When they’re networking later in their career, I can’t help them. This is my chance.”

Industry forums are also extremely popular, the accounting version attracting a jaw-dropping attendance of 300 people. “Around five or six executives will offer up their insights,” Kim says. “CFOs, VPs, many different titles are a part of it….Each forum is for a particular subject, and we expect them to continue to be very successful.”

Kim also understands that international students can sometimes feel held back as they try to get comfortable in their U.S. surroundings. The Global Ambassadors Program was created in the last year specifically to combat this. “It’s for everyone but concentrates on helping the international students network and understand how to communicate and know our culture better,” he says. “We take them onsite to a company every semester to understand the setting there and feel good about it. Our last visit was to Blue Cross Blue Shield last spring, and we had 20 students. The visit before was to TI [Texas Instruments]. We get mid-level managers giving us good insight into their career and working for the company.”
The Interview and the Offer

The center also recruits company representatives to conduct mock interviews with students, a rare opportunity to find out their weaknesses and gain polish for real interviews.

“We encourage companies not to hold back too much,” Kim says. “Saying they did a great job won’t help a student get a job. We don’t want them to hurt their confidence, but they also need constructive criticism.”

Kim encourages as much practice as possible, dismayed by how many students end up having their first interview experience after graduating. “We don’t want them to be intimidated — we want them to feel ready,” he says. “Mock interviews offer up a ‘vacuumed’ environment where making a mistake isn’t a bad thing — it leads to knowing how to improve.”

The center instills in students the concept to treat every interview as the first, noting how often a candidate loses enthusiasm by the fifth interview with the same company — the one that might have landed the job. “We’re teaching the right attitude as much as anything,” Kim says. “If you’re annoyed by having to do another interview, the person interviewing will feel it.”

Sometimes that mock interview can lead to a real one. “Many times we’ve had a company that talked with them that now wants to have them in ‘for real’ to see if they’d be a fit,” he says. “You never know.”

What Kim does know is that a career center has to look beyond getting students jobs to getting them off on the right foot financially. That is why it offers a career coach to help students negotiate salary. “The number a company offers is likely just a starting point, and most expect a candidate to negotiate and understand they have wiggle room,” he says. Since salary at a first job can affect what you get at your next — and the next — not negotiating throughout your career can cost a worker six figures or even seven over their earning lifetime. “Negotiating is one of the most underrated skills in a career, and we think it’s vital to make our students feel comfortable with the process,” he says.

Just Getting Started

The center is already bringing several hundred employers to campus a year, and Kim wants to surround students with live real-life experiences. When the center can’t do that, it even uses Skype, as it did with an alumna talking in a business-school workshop about how she got an internship.

Kim, who once had 169 people reporting to him as a naval officer, takes as focused an attitude toward students as he ever did toward those he outranked. “I have our staff updating résumé templates every six months for the freshest ones,” he says. You see from the board back there that I’m always trying to add companies... Students need to feel prepared and confident — we’re going to make sure they feel that way.”

Fifteen Jindal School students and alums who worked as Career Management Center ambassadors offering translation services during U.S.-China Investment Week met former President George W. Bush, who was guest of honor at a gala dinner in Dallas October 13.

Photo courtesy of Judy Nordseth Photography
Benefactor Alumnus To Speak

Naveen Jindal School of Management alumnus Charles (Chuck) Davidson, MS 1980, chairman and chief executive officer of Noble Energy, is slated to deliver the keynote address November 19 at the school’s major annual fundraiser, the Scholarship Breakfast.

Now in its fourth year, the Scholarship Breakfast has generated more than $300,000 and funded almost 150 new scholarship awards for Jindal School students. The event has found success in adhering to a twofold purpose: to offer a forum for discussing relevant business issues and to support the education goals of ISOM students.

Davidson will draw on his more than 35 years of energy industry experience in addressing the event, to be held at the Westin Galleria. Put on with support from the North Texas business community, alumni and friends, the breakfast this year will recognize communications technology and services provider Ericsson as the largest corporate donor of scholarships to the Jindal School.

Davidson joined Houston-based Noble Energy in October 2000 as chairman and CEO after serving as chairman, president and CEO at Vastar Resources, Inc. A member of the original executive team that formed Vastar in 1994, he previously held a number of engineering, operations and executive positions at ARCO. He earned a bachelor’s degree in chemical engineering from Purdue University.

Active in numerous industry and trade organizations, Davidson serves as chairman of the Independent Petroleum Association of America’s Offshore Committee. He also serves on the boards of the Gas Technology Institute and the Offshore Energy Center. He is a member of the Society of Petroleum Engineers, the American Institute of Chemical Engineers and the National Petroleum Council.

Davidson participates as a Life Member of the Development Board of The University of Texas at Dallas, where he and his wife, Nancy (Gundy) Davidson, BS 1980, were named School of Management Distinguished Alumni in 2002 and UT Dallas Distinguished Alumni in 2008.

Longtime supporters of the Jindal School, the Davidsens made the first major alumni gift toward construction of the building that now houses the school. That generosity was commemorated in naming the Davidson Auditorium in their honor. In 2006, another Davidson gift established four endowed faculty research positions. Most recently, the couple joined in making a joint, $30 million gift with Naveen Jindal, MBA 1992. ISOM’s Davidson Management Honors Program commemorates that gift, and DMHP students will be present at the breakfast. 📝
STUDENT BENEFICIARIES OF THE DAVIDSONS’ GIFT

One Davidson namesake at the Jindal School, the Davidson Management Honors Program, reflects the Davidson's spirit of accomplishment and giving by providing select undergraduate students the opportunity to enrich their business education both inside and outside the classroom.

DMHP students benefit from a “cohort” approach, taking honors classes together that are taught by highly regarded Jindal School faculty members. Class sizes are limited, offering a unique experience to interact with and learn from their classmates and professors.

Beyond the classroom, DMHP provides opportunities for students to develop leadership, professionalism, community engagement and global awareness through various events, service activities and scholarships. Every spring break, DMHP sophomores travel to Washington, D.C., and New York City to experience the commerce, culture and history of these cities while meeting with Jindal School alumni and employers.

Started several years ago as a single honors course, DMHP has grown into a robust program with more than 150 students. At the top of their high school classes, these high-achieving students represent some of the best business students locally, nationally and internationally.

Clockwise from the top: Davidson Management Honors Program sophomores do the Whoosh, the UT Dallas sign that honors the campus mascot, the comet, in front of the Texas pillar at the National World War II Memorial in Washington, D.C., during the 2013 spring break trip; a trip stop for the same group in New York City; at the U.S. Capitol; and looking back toward the Washington Monument from Arlington National Cemetery.
The IMPACT of Scholarship Breakfast GIVING

Scholarships awarded with proceeds from the annual fundraiser go to the best, the brightest and the most-deserving students. Recipients demonstrate hard work and dedication to academics. Here, some Jindal School students reflect thankfully on the effects donor support has had in their lives.

Being a daughter of a middle-class family from a developing country like Nepal, I was absolutely having a hard time paying my tuition. Had it not been for your generous support, I would not have ended up with my name on the Dean’s List this semester. That monetary support...definitely helped me focus on my studies as opposed to the financial distress I was suffering in the previous semesters.

As a scholarship recipient, I have realized how much a gift like yours can mean to a person in actual need.

— Pratima Paudel,
Southwest Securities
Scholarship recipient

I am in my final year of my Global MBA studies at UT Dallas, and I feel like I made an excellent decision to study at the Naveen Jindal School of Management.

I really appreciate your generous scholarship support. It has helped me greatly by allowing me to concentrate on schoolwork and concurrently do my internal medicine residency without having to worry about finances. I would not have been able to progress this far at this pace without your support. Again I really appreciate your generous contributions.

— Aasim Afzal,
Dean’s Excellence
Scholarship recipient

I chose to return to school after spending 20-plus years in the broadcast industry as an on-air personality...

There simply are not words to describe the valuable skills, knowledge and confidence my UTD master's work has given me. My mission is to "pay it forward" by leading employees to grow personally and professionally. This award was completely unexpected, and means so much to me personally. My family is very proud! Further, I am funding my entire degree from my savings, so I am extremely grateful for the financial award. Thank you for your generous contribution, and I hope you'll continue to support other UTD students in this way in the years to come.

— Holly Williams, MS 2013,
Austin Industries
Scholarship recipient

The first year of my graduate degree had been challenging for me to manage my finances. I am much honored to receive this scholarship, which will help me focus on my studies.

I am glad to have great memories of UTD, which is possible because of your contribution. I appreciate your confidence in me and willingness to contribute to my future education. I hope to become an individual that makes our institution proud, epitomizing all of the values our university stands for and by which it has created its highly regarded reputation.

— Neha Kulkarni,
Dean’s Excellence
Scholarship recipient
NEW PROFESSIONAL GROUP MEETS TO DEMYSTIFY THE Mergers AND Aquisitions PROCESS

by Eric Butterman

When it comes to the mergers and acquisitions process, plenty of mystery remains. Yet how is a business community going to grow to its potential if successful tips aren’t shared? Law firm Haynes and Boone partnered with the Naveen Jindal School of Management to solve this very problem.

“Haynes and Boone came to us and said they had clients that had been through mergers and acquisitions, and they noticed that there wasn’t a formal professional group,” says Diane McNulty, associate dean for external affairs and corporate development in the Jindal School. “After investigating, we couldn’t find one either. Based on their attorney-client relationships and our entrepreneurial supporters, we put together the Association for Excellence in Corporate Development, and then it was a matter of finding speakers.”

The first was Mike Delehant, vice president of strategic planning for Southwest Airlines, who talked about the merger with
AirTran Airways. William Christopher Wellborn, president and chief operating officer of Mohawk Industries, later followed, discussing the acquisition of Italian tile company, Marazzi Group, and its integration into the Industries’ global business model. Recently, Kimberly-Clark executives Jeff Doherty, senior head of corporate development, and Rob Westover, assistant general counsel, talked about the special challenges of strategic transactions.

A key, McNulty says, is for this to be a round table of like executives and for discussion to be just as valued as the meeting presentations themselves. “It’s about the executives detailing what happened in a merger and then finding out if it has happened to others before,” she says. “How did you handle it? We want people to come away with best practices they can use.”

Gerald (Jerry) Hoag, associate dean of executive education at the Jindal School, also appreciates that the forum was set up as a group that would avoid the commercial route. “We’ve wanted to stay away from participation that’s based on talking about the service you provide,” he says. “That’s something that’s hurt many professional groups and can come across as insincere.”

Bill Kleinman, a partner in Haynes and Boone, acknowledges that the new association has the effect of raising the law firm’s profile. But it also fulfills the important university mission of providing educational opportunities related to corporate executives. Says Kleinman: “You may not see a semiconductor company want to talk strategy with another [one], but they may very well be able to trade stories with someone in consumer products.”

There is a mutual understanding, McNulty says, that many of the details disclosed are proprietary, and that everyone is on an equal footing, agreeing to confidentiality regarding topics discussed.

The educational opportunity extends beyond those interested in the traditional corporation, as venture capitalists are now becoming intrigued by the meetings and have added to the attendance, according to McNulty. “They see the connection between M and A and new business development, and there’s excitement about what can be gained there,” she says.

Future goals are to meet quarterly and to have deals result. “When mergers and acquisitions work smoother, many benefit from it,” Hoag says. “If we can shed better light on this topic, we’re making our university that much more of a leader and helping our area’s businesses get to the next level.”
Repaying kindness with gifts in kind for future students, alumna Jefflyn Williamson, BS 1983, recently established the Jefflyn Williamson Opportunity Fund and the Jefflyn Williamson Endowed Scholarship at the Naveen Jindal School of Management. Scholarships and grants helped ease the financial burden she carried when she began attending UT Dallas. Giving back was one way to thank those who had made her career success possible.

"There is a multiplier effect when you give," Williamson has said. "Your gift doesn't stop when you write a check. It keeps going."

A first-generation college student, Williamson had enrolled after working as a flight attendant. In her financially lean student days, one generous award from the Northwood Woman's Club, a local philanthropic organization, had freed her from worries about mounting tuition bills.

Post-graduation, Williamson forged a successful new career, becoming owner and president of Jefflyn and Company, a Dallas-based commercial real estate firm, and manager of the majority of Ebby Halliday's commercial holdings.

Her career credentials made her an eager leader in launching the Naveen Jindal School of Management's real estate curriculum, available to both undergraduate and graduate students, which publicly debuted early this year.

And the woman's club scholarship motivated her scholarship endeavors.

Last April, Williamson's achievements and generosity were recognized when she and nine others were feted at the annual UT Dallas Awards Gala. She was among the seven UT Dallas graduates who received a Distinguished Alumni Award, the highest honor the university confers on past students.

To join Williamson in making a lasting impact on the Jindal School through planned giving, please visit utdallas.plannedgiving.org or contact Director of Gift Planning Anna LeBlanc, anna.leblanc@utdallas.edu, 972-883-6023.
ERICSSON HR EXECUTIVE JOINS ADVISORY COUNCIL

The roster of the Jindal School’s Advisory Council has grown to 45 with the addition of new member Gunjan Aggarwal. She succeeds Paul Miese as Ericsson Inc.’s representative to the group of corporate executives, experts and leaders who offer outside guidance to school administrators.

Aggarwal is head of human resources for Ericsson’s North American region, driving HR strategy for the U.S. and Canada, which together have an employee base of more than 15,000 and annual revenue of $8.5 billion.

“I’ve long admired the work the Jindal School does in preparing students to succeed following graduation,” Aggarwal says. “As a member of the JSOM Advisory Council, I am eager to bring my HR expertise to help expand JSOM students’ impact in the management field.”

Aggarwal joined Ericsson in 2012 and has several years of experience in managing the human resource function across the United States, Switzerland, the United Kingdom and India. She previously spent seven years with Novartis, most recently having served as vice president of talent management.

She has written articles for American Society of Training and Development publications, Mass High Tech: The New England Journal of Technology and OD Practitioner. She has served as a board member of SHRM Global Human Metrics Expertise panel, executive member of the Novartis Learning board, global diversity and inclusion council, and as a member of the Chief Learning Officer Network advisory board.

Aggarwal serves as an advisory board member of CanGrade, a startup based at Harvard University that utilizes data analytics for better hiring outcomes. She also serves on the board of Rubia Inc., a New Hampshire-based nonprofit that provides employment opportunities to Afghan women.

Aggarwal holds a bachelor’s degree in electronics and communications from JMI University in India and a master’s degree in human resources from XLRI Jamshedpur. She has also completed postgraduate executive programs from Harvard University and MIT.
Many financial experts say that mutual funds that closely follow markets — and are otherwise left alone — tend to do better over time than those that are constantly changing from being managed. The reason is that “managers” charge a fee for their tinkering, often more than 1 percent of what is invested. When you consider that a difference of 1 percent a year has a substantial effect on an investor over a lifetime, it is not hard to see the view some experts have — that the management is not worth the extra expense.

But three researchers at the Naveen Jindal School of Management, Associate Professors Valery Polkornichenko and Feng Zhao and Assistant Professor Kelsey Wei, say ongoing greater demand for actively managed funds comes from investor preferences for returns that tilt toward upside potential or downside risk protection. The result? The best paper award for the trio from
the 2013 Asian Conference of the Financial Management Association International.

So how did Cautious Risk-Takers: Investor Preference and Demand for Active Management begin? When Polkovnichenko saw a piece discussing the performance of active funds vs. passive, he knew right away who he needed to talk to: Wei. "With her strength in mutual funds," Polkovnichenko says, "it seemed natural to get her feedback. She made so many good points."

Then they turned to Feng, who came in as an expert in econometrics on derivatives. "He’s part of that tendency we needed when it came to having a hold of the sentiment," Polkovnichenko says. "He and Kelsey did a lot of empirical work, as that’s not my strength."

Polkovnichenko found their collaboration refreshing, believing the lack of overlap in their abilities allowed everyone to contribute with little interference—but many important questions. "We’d get these unexpected ideas from each other that would challenge each other’s thinking," he says. "You spend too long in your one little corner thinking in certain ways, and you can’t always evolve. We all learned a lot from each other."

And when they learned that their paper was chosen from 180 papers submitted, it was time to celebrate, albeit with caution. "This is just a start," he says. "We could have continued research that looks more at how investor portfolio decisions are associated with managed funds.

You have to keep convincing people about this new idea while overcoming the stereotypes associated with active-fund management. There may be other emerging papers that can be a part of what we’re doing."

Still, the recognition so far has had them presenting at several conferences and engaging in conversations that bring them new converts to managed funds’ possibilities. As the paper also states, "Tail-risk preferences suggest that active value and growth funds may serve to reduce downside risk and capture upside potential..." In a time where Social Security may further dwindle and pensions are a thing of the past, Polkovnichenko knows their continued research has the potential for larger benefit.

Ongoing greater demand for actively managed funds comes from investor preferences for returns that tilt toward upside potential or downside risk protection.
NEW FACULTY ADDED IN ALL ACADEMIC AREAS

Newcomers joining the Naveen Jindal School of Management since January bring the school’s full-time faculty total to 174 this fall. Including part-time, adjunct and visiting professors, the total climbs to 223. All five academic areas, Accounting, Finance and Managerial Economics, Information Systems and Operations Management, Marketing, and Organizations, Strategy and International Management have gained faculty in the hiring process.

DOROTHEE HONHON

Dorothee Honhon joins the Naveen Jindal School of Management as an assistant professor of information systems and operations management, teaching operations management to MBA students in the fall and retail operations, a new course, in spring 2014.

Honhon comes to UT Dallas from the Technische Universiteit Eindhoven in the Netherlands, where she also was an assistant professor. Prior to that, she was an assistant professor in operations management at UT Austin, where she received the UT Regents’ Outstanding Teaching Award for Assistant Professors in 2010.

“UTD is a great school, with a strong focus on research quality,” Honhon says. “I lived in Texas before, when I was at UT Austin, and love the state — its weather, the food and the people.”

Honhon’s research interests lie in inventory management, retail operations, assortment planning and transportation. She is excited about the new course on retail operations that she is helping develop and hopes “it will be well received by the students.”

Honhon earned a PhD in operations management from New York University and bachelor’s and master’s degrees in management engineering from the University of Liege, Belgium.

KYLE HYNDMAN

An assistant professor of managerial economics, Kyle Hyndman comes to the Jindal School from Maastricht University in the Netherlands, where he was an assistant professor in the Department of Economics. He also has served in teaching positions at Southern Methodist University and worked at UT Dallas as an affiliated faculty member from 2008 to 2012.

Hyndman is teaching Advanced Managerial Economics in the fall and Behavioral Finance in spring 2014.

Married to another new faculty member, Dorothee Honhon (see above), Hyndman says that “when the opportunity to join UT Dallas came up for both my wife and me, we jumped on it. UTD is a really exciting place to be, especially for relatively young faculty members.”

Hyndman’s research interests include behavioral and experimental economics.

“Since graduate school, I have always looked at models and their predictions and thought, ‘But surely real people don’t behave like that.’ By studying behavioral economics, I get to learn how real people actually make decisions. What’s not to like about that?”

Hyndman earned a PhD and MA in economics from New York University. He received his BA from the University of Alberta.

VIRGINIE LOPEZ-KIDWELL

Virginie Lopez-Kidwell, assistant professor of organizations, strategy and international management, joins the Jindal School from the University of Kentucky. She recently earned a PhD in management there, as well as served as a research and teaching assistant. She is teaching two sections of Organizational Behavior and Human Resources this fall.

Lopez-Kidwell focuses her research efforts on organizational behavior.
“with an emphasis on emotional and relational dynamics in social networks.”

“I started to become interested in gaining a better understanding of employees’ behaviors, especially the role of emotions and information relationships in the workplace,” Lopez-Kidwell says.

“I feel very fortunate to be given the opportunity to teach and do research at the Jindal School. The remarkable academic reputation alone is enough to want to be part of this organization. I hope to keep developing my stream of research and eventually make an impact [on] the literature of my field. … Concurrently, I would like to keep inspiring students to gain more understanding of the field of organizational behavior to better prepare them for the real world and their career path.”

Lopez-Kidwell earned a BS in finance from Virginia Tech University and an MS in economics from the University of Kentucky.

NIR YEHUDA
Assistant Professor of Accounting
Nir Yehuda joins UT Dallas from the Kellogg Graduate School of Management at Northwestern University. Prior to that, he taught five years at Cornell University, where he was voted onto the “honor roll in teaching” by students.

Yehuda’s research interests include financial reporting and the role of accounting information in capital markets. He also studies mergers and acquisitions and whether acquisitions of private targets create higher value.

“Mergers and acquisitions are a cornerstone of corporate strategy, corporate finance and management dealing with the combining of different companies and similar entities that can help an enterprise grow rapidly,” he says. “In addition, accounting for mergers and acquisitions recently has changed. Therefore I believe that there are many unanswered questions.”

Yehuda is excited about teaching at UT Dallas. “The Jindal School of Management is a leading research and teaching institute. Dean Piraul has led the school to be one of the highest-ranked teaching and research institutes in the country. The accounting department includes top professors in the field with diverse research interests. I look forward to teaching, as I very much enjoy the interactions with students.”

Yehuda earned a PhD in accounting from Columbia University, and an MBA and BA from Bar-Ilan University in Israel. He was a captain in the Israel Defense Forces. He is teaching Intermediate Accounting this fall.

XIAOFEI ZHAO
Assistant Professor of Finance
Xiaofei Zhao comes to UT Dallas after completing his PhD in finance at the University of Toronto, where he also taught several courses. He is teaching Investment Management this fall.

Zhao’s research focuses on “learning under incomplete information and its implications on asset pricing and corporate finance.” His interest was spurred by his industry experience as an investment associate at an event-driven hedge fund, where he specialized in merger arbitrage and special-situations investments. He also is motivated by “a debate in academic literature on whether firms’ information environment matters for asset prices or not,” he says.

“I am very excited about teaching at UT Dallas because of the stimulating and collegial environment. I am looking forward to working with my colleagues to build up a research agenda. And, at the same time, I hope to bring my research and industry experience to the classroom.”

Zhao earned a master’s of quantitative finance degree and a master’s of math in actuarial science degree from the University of Waterloo, Ontario, Canada. He received his BS in applied mathematics from Peking University.

MORAN BLUESHEITIN

A clinical assistant professor of finance, Moran Blueshtein joins the Jindal School after completing her PhD in economics at the University of Pennsylvania. While there, she served as a teaching assistant in undergraduate microeconomics.

Blueshtein’s research interest is in applied economics, public policy, education, media and social change. “As an activist who is involved in several environmental and animal-rights causes, I have been long interested in evaluating the effectiveness of social campaigns and understanding social change,” she says.

Being married to JSOM Assistant Professor of Marketing Upender Subramanian, Blueshtein says, has made
with scholarly reputations. There are varieties of academic programs and a diverse student population at UTD. I hope to influence and inspire my students for the betterment of their lives, as well as conduct research that will add values to literature and provide guidance to practitioners."

**RAVI NARAYAN**

Ravi Narayan, clinical assistant professor of management information systems, brings more than 15 years of information technology experience in executive consulting and training to the Jindal School. He is teaching classes on IT Service Management and Database Management this fall.

"UTD is a premier institution in Texas that has provided me a wonderful opportunity to engage in teaching, research and service in the Dallas area and beyond," he says. "I am humbly excited to be part of the academic community here."

Before joining UT Dallas, Narayan taught at Texas State University in San Marcos as an adjunct faculty member. He also taught IT service management at St. Edward's University Professional Education Center in Austin, in addition to serving in private IT and business consulting roles since 1994.

Narayan's research interests include IT risk management, service management, strategy and governance, and partnerships for digital equity.

"Professional consulting work in the area of IT service management, strategy and governance fueled my interest in IT management topics," he says. "Volunteer work with nonprofits in the area of digital equity fueled my interest in developing partnerships for digital equity."

Narayan earned a PhD from UT Austin, an MS from Louisiana State University and a BS from Bangalore University in India.

**DAWN OWENS**

Dawn Owens joins the Jindal School from Bellevue University in Nebraska, where as an associate professor she taught graduate and undergraduate information technology courses. A clinical assistant professor at UT Dallas, she currently is teaching Systems Analysis and Design, and Intro to Management Information Systems. Next spring she will teach Systems Analysis and Design and Web Systems Design. She also serves as the director of the undergraduate MIS program.

"I am very excited about the opportunity to teach at UTD," Owens says. "I want to continue to work with a diverse student population and am excited about working in an environment where I can contribute and also grow as an individual. I am very passionate about teaching and hope that by showing students my respect and my passion for what I am doing, I can inspire them to respect each other and to have passion in what they do as well."

Owens earned a PhD in information technology and an MS and BS in management information technology from the University of Nebraska. Her research interests are in "how information technology can be used to enhance work practices on a global
scale,” she says. She also is involved in research in IT project management, virtual teams, virtual world technology, software quality assurance and retention of IT employees.

ANASTASIA V. SHCHERBAKOVA
Clinical Assistant Professor of Finance and Managerial Economics, Anastasia V. Shcherbakova comes to UT Dallas from Pennsylvania State University’s Department of Energy and Mineral Engineering, where she was an assistant professor of energy economics, risk and policy. Shcherbakova is teaching Energy Economics and Financial Management this fall.

“As a Russian native, I have always been interested in Russian energy issues,” Shcherbakova says. “When I was in graduate school, Russia was in the news quite frequently for its unusual energy policy moves, and this was how I came across my dissertation topic. I have been studying energy issues ever since.

“UT Dallas is a growing university that has many impressive scholars,” she says. “There currently is no formal initiative in energy economics at UT Dallas. As important as energy is to Dallas, as well as the state of Texas, the opportunity to develop a program in energy economics appeals to me very much.” Shcherbakova earned her PhD in public policy from the University of Chicago and a BA in economics from Knox College in Illinois.

JUN XIA
Jun Xia, associate professor of strategy, joins the Jindal School’s Organizations, Strategy and International Management area from West Virginia University, where he served as an assistant professor. Prior to that, Xia was an assistant professor of international business at Montclair State University in New Jersey.

Xia received a PhD in management from Texas Tech University, preceded by an MBA from Xavier University, Ohio, and a master’s in economics degree from Zhongnan University of Finance, Economics and Law in Hubei, China. He earned his BS from East China Shipbuilding Institute in Jiangsu, China.

“There are excellent colleagues at UT Dallas, and I am excited to work with them,” he says. “My goal is to become a good and reliable teacher, researcher and colleague.”

Xia was a guest lecturer last spring at a Jindal School seminar. He will be teaching Strategic Management in spring 2014.

Xia’s research interests include organization theory, corporate strategy and emerging markets. “Many issues remain unknown about these research topics, so they are very interesting to delve into,” he says.

SEMRAMIS AMIRPOUR
As a senior lecturer in the Jindal School’s Marketing Department, Semiramis Amirpour brings seven years of teaching experience from UT El Paso, as well as business experience in the field — most recently serving as an account manager for Advance Property Management in El Paso. She is teaching two sections of Sales and Sales Management and two sections of Principles of Marketing this fall.

“Teaching is my passion, and I enjoy mentoring and guiding my students in order for them to be able to find their true calling,” says Amirpour who earned an MBA and BBA from UT El Paso. “I like for them to get creative and think outside the box.”

JEFF HICKS
Senior Lecturer
Jeff Hicks brings 25 years of business and consulting experience, most recently serving as vice president, strategy, for Adecco Solutions. His career has included management positions at IBM Business Consulting Services, PricewaterhouseCoopers and Value Health. In addition, he served as a lecturer and research associate at the University of Twente in the Netherlands, where he earned his PhD. He also served as a director in JSOM’s Executive Education area from 2010 to 2011.

Hicks is teaching Business Strategy, Organizational Behavior, Management and Organizational Consulting, and International Business this fall. He also serves as the academic director of the Leadership Center at UT Dallas, graduate-level coordinator of Organizational Behavior programs and faculty adviser to the Management Consulting Club.

“During the past couple of years,
I’ve seen a strong surge in the momentum and growth of UT D, in terms of student enrollment and research, and also the identity of the school,” Hicks says. “I hope to contribute to student success and the university’s growing presence and reputation.”

LYNN JONES
Senior Lecturer in Accounting Lynn Jones is a certified public accountant (CPA) and certified fraud examiner (CFE). He also is accredited in business valuation. He brings more than 30 years of corporate experience to UT Dallas and is managing principal of Jones & Co., his own firm. He is teaching Cost Management Systems and Auditing and Assurance Services this fall.

He is excited about student opportunities at UT Dallas. “The growth of the business programs, and the accounting program in particular, translate into strong interest by companies who recruit here. Collectively, this creates better employment opportunities for students, and thus a more energized educational experience for both students and faculty,” Jones says. “I’ll be happy when I read about the achievements of former students in The Wall Street Journal.”

MARGARET SMALLWOOD
A 2010 MBA graduate of the Jindal School, Margaret Smallwood brings more than 20 years of experience in marketing, public relations, communications and operations, most recently serving as an assistant vice president/operations process consultant at Bank of America. She also has had past positions at JPMorgan Chase, International Truck and Engine, FASTSIGNS International Inc. and her own firm, Garnett Communications.

As a senior lecturer, Smallwood is teaching Business/Accounting Communications and Professional Development this fall.

“I am looking forward to making the transition from the full-time corporate world into full-time teaching,” she says. “I love teaching and find it both very challenging and very rewarding.”

JENSY MAIER
Bringing almost 15 years of professional experience to the Jindal School, Senior Lecturer Jensy Maier, CPA, CFE and certified anti-money laundering specialist, is teaching undergraduate Intermediate Financial Accounting I and graduate-level Intermediate Financial Accounting I this fall.

A graduate of UT Austin with an MBA and a master’s degree in professional accounting, Maier is a senior risk manager at Capital One in the firm’s home loans division. Prior to that, she served in managerial positions at Grant Thornton LLP, SBC Communications Inc., Ernst and Young LLP, and Arthur Andersen LLP.

“I am excited to be a part of a university that I consider dynamic, relevant and exciting,” she says.

Michele Lockhart brings a broad range of experience to UT Dallas, having served as a teacher, writing instructor, television journalist and analyst for the U.S. government. As a senior lecturer, she is teaching Business Communications and Professional Development this fall.

Prior to joining the Jindal School, Lockhart served as an assistant adjunct professor at Texas Woman’s University in the School of Management and a writing instructor mentor and adjunct instructor in the Department of English, Speech and Foreign Languages.

“I have always been interested in language and the power of words,” says Lockhart. “My professional experiences in journalism, politics and the federal government have given me great insight into the world we live in. Examining language through these lenses illustrates the power of the words we use.

“I am thrilled about joining the ISOM. The dynamic team and forward-thinking approach to academia drew me in quickly. The diverse student body at UT D contributes to the classroom experience — cultures, customs and creative minds make for a more enriched learning experience altogether.”

ROBERT WRIGHT
Corporate attorney Robert Wright has joined the Jindal School as a senior lecturer, bringing more than 30 years of experience as a corporate executive, entrepreneur and general counsel to such firms as Backbone Software Inc., Skywire Software LLC, SoftBrands Inc. and more. He is a member attorney at Palter Stokley
Sims Wright PLLC and founder and chairman of Dallas Social Venture Partners, an initiative that seeks to apply business principles to philanthropy. In addition, Wright is a gubernatorial appointee as chairman of OneStar Foundation, a quasi-governmental foundation charged with increasing nonprofit effectiveness, and an advisory committee member of the Texas Emerging Technology Fund.

Wright is teaching Special Topics in Business Administration, Special Topics in Business Policy and Strategy, Entrepreneurship and Social Entrepreneurship this fall.

KATHTH ZOLTON
Kathy Zolton, CPA, has been named a senior lecturer, after having served as an adjunct professor in 2012 while working full time as assistant controller for Southwest Securities. She brings more than 15 years of financial experience, having served in managerial positions at Ernst and Young, ClubCorp, INSpire Insurance Solutions and Arthur Andersen. Zolton is teaching Intermediate II Accounting and an online accounting course this fall.

As associate director of the Master of Science in Accounting program, she also will be coordinating the Volunteer Income Tax Assistance Program next spring.

"I hope to show students how accounting can be a proactive part of a thriving business, and how they, as accountants, can be part of the decision-making team and see improvement in people’s lives," she says.

KUTSAL DOGAN
Visiting Associate Professor Kutsal Dogan returns to UT Dallas for the third time — the second time as a faculty member, following his first stint as a beginning doctoral student. He is teaching Database Foundations and Database Systems this fall.

An assistant professor between 2002 and 2009, he received the Outstanding Undergraduate Teacher Award at ISOM in 2007, which, he says, "was really special."

Dogan has been teaching at Özyeğin University in Istanbul since 2009. He continues to serve as associate dean and associate professor of MIS there, as well as the department head of Management, Finance and Banking, and Management Information Systems. He received the 2012 IBM Faculty Award at the university, one of only two faculty members in Turkey to receive the award.

Dogan’s research interest is economics of information systems and technology.

SHAWN CARRAHER
Visiting Clinical Professor Shawn Carracher brings a “world” of experience to the Jindal School, having directed research in 126 countries and served as an officer of three divisions and two regional affiliates of the Academy of Management. He previously held the Hodson Endowed Chair of Entrepreneurship and Business at Indiana Wesleyan University and was named Oxford Journal Distinguished Research Professor at Cambridge University in 2011.

Carracher is teaching Introduction to International Business this fall. His current research interest is global entrepreneurship.

“I grew up having students and faculty from around the world coming to visit my family and became interested in studying how to increase organizational performance around the world,” Carracher says.

KYLE EDGINGTON
For Visiting Assistant Clinical Professor Kyle Edginton, joining the faculty at UT Dallas is a logical transition, as he served in development and alumni relations at the Jindal School from 2008 to 2012, the last year as an assistant dean. He also earned a PhD in public affairs from the university this year.

Edginton is teaching Organizational Behavior this fall. His research focus is on fundraising practice and leadership in higher education fundraising organizations. Formerly president of the Big Brothers Big Sisters Lone Star Foundation, he remains a fundraising adviser there as well as a volunteer Big Brother.
Dr. Constantine (Connie) Konstans, who found his niche in accounting and education after earning a degree in music and serving in the military, died May 20 — the day before his 78th birthday.

A longtime professor in the Naveen Jindal School of Management, Konstans recently was honored with a UT Dallas endowed professorship in his name (see Professorship Honors Konstans on page 22), as well as a Lifetime Achievement Award from DCEO magazine. He also was named a 2013 Fellow of the Open Compliance and Ethics Group, a nonprofit to help organizations achieve principled performance in areas such as governance and assurance.

Such accolades highlighted more than 50 years of academic and other achievements. Through the decades, in tandem with teaching credentials, he developed a wide range of professional expertise. He long lent that expertise — as a certified public and certified management accountant, a certified internal auditor and a certified fraud examiner — to professional causes. A past president of the local chapter of Financial Executives International, he earned FEI’s Lifetime Achievement Award in 2011, in part for creating the JSOM-based Institute for Excellence in Corporate Governance.

“Connie Konstans was a brilliant professor who recognized the need early on to prepare students and executives for changing corporate governance and compliance regulations and expectations,” Dr. Hobson Wildenthal, provost and executive vice president at UT Dallas, said.

“He was a wonderful friend and colleague who will be greatly missed,” Dr. Hasan Pirkal, Jindal School dean and Caruth Chair of Management, said.

A trumpet player, Konstans earned a Bachelor of Music degree from Indiana University in 1957.

His subsequent stint in the Army propelled him toward accounting. “I noticed that the most influential person on the base...was the comptroller,” he told DCEO. That prompted him to take accounting courses, and from those, he realized, he had found his calling.

Continued on page 22
T
he Jindal School has created the Constantine Konstans Professorship in Accounting and Governance, thanks to a donation from Ray Hemmig, chairman of Retail and Restaurant Growth Capital, who also serves on the UT Dallas Development Board and the JSOM Advisory Council.

The professorship “will honor Connie’s work, and ensure continued excellence in the corporate governance and accounting programs,” Hemmig said.

Konstans learned of the honor in the weeks before his death May 20, calling it “the greatest award” of his career.

The professor founded the Institute for Excellence in Corporate Governance in 2003, created new courses and organized conferences in response to sweeping changes in financial regulations.

JSOM Dean and Caruth Chair of Management Dr. Hasan Pirkul said the professorship will serve as a tribute to Konstans’ legacy at UT Dallas.

Hemmig’s donation inspired others to contribute to support the professorship, and JSOM will match all contributions to the fund. Memorial donations can be made online to The University of Texas at Dallas at jindal.utdallas.edu/makeagift or can be mailed to: The Naveen Jindal School of Management, The University of Texas at Dallas, SM 42; 800 West Campbell Road, Richardson, TX 75080-3021. Please designate Constantine Konstans Professorship Fund on the payment.

JoyLynn Hailey Reed, a former UT Dallas senior lecturer in the Naveen Jindal School of Management as well as in the School of Natural Sciences and Mathematics, died June 15 of cancer. Arriving at UT Dallas in 2001, she served in several roles across campus, including as director of the Center for Excellence in Teaching and Learning, a faculty training and development resource that was a forerunner to eLearning.

In the Jindal School, Reed taught organizational behavior and accounting and business communications courses for more than a decade.

“To Dr. Reed, students always came first. She was the faculty member who went out of her way to help students learn, listened to their problems and shared her positive outlook on life.” Dr. Marilyn Kaplan, assistant professor and program director of Student Academic Assistance Services. Reed earned all her degrees from The University of Texas at Austin: a BA in English, a BS in Speech Communication, an MA in Speech Communication and a PhD in Educational Psychology.

Survivors include her grandmother, Mary Massey of Plano, Texas; parents, Carol and Jim Hailey, of Plano; and a brother, Beau Hailey, of Frisco, Texas. A memorial service was held June 22. The family asks donations be made in her memory to Roaring Lambs Ministries, 17110 Dallas Parkway, Suite 220, Dallas, TX 75248.
Hasan Pirkul, Jindal School dean and Caruth Chair of Management, received the John J. Fernandes Strategic Leadership Award October 10 at the meeting of the Allied Academies in San Antonio. Given by the Academy of Strategic and Entrepreneurial Leadership, the award recognizes a university president, provost, dean or other senior academic leader who has evidenced great leadership. It is named for its first recipient, John J. Fernandes, CEO and president of AACSB International — The Association to Advance Collegiate Schools of Business.

“Your leadership of the UT Dallas Naveen Jindal School of Management is clear evidence of your merit,” Jim Carland, executive director of the ASEI, wrote the dean in informing him of the honor.

The academy commemorated the dean’s accomplishments by noting that during his 17-year tenure, Pirkul has helped transform the Jindal School into one of the foremost public business schools in the nation and the world.

JSOM gained AACSB accreditation under Dean Pirkul’s guidance, and Fernandes has said that “Dean Pirkul has not only been an exceptional leader for The University of Texas at Dallas, but he has also been instrumental in shaping the future of global management education by serving on over 10 accreditation teams and the AACSB Pre-Accreditation Committee. The world of management education is indebted to Hasan for his service and leadership.”

Suresh Sethi, Eugene McDermott Chair and director of the Center for Intelligent Supply Networks, gave a keynote speech in St. Petersburg, Russia, in June at the International Federation of Automatic Control (IFAC) MIM 2013 Conference on Manufacturing Modeling, Management and Control. His purpose was “to review recent developments in the analysis of inventory management problems with incomplete information.”

Brian T. Ratchford, Charles and Nancy Davidson Chaired Professor, was recently named a Fellow of the Institute for Operations Research and the Management Sciences’ Society for Marketing Science. He was cited for his accomplishments in the field and for furthering the mission of society. Announcement of the award was made during the organization’s annual conference in Istanbul. Ratchford previously was a co-author winner of INFORMS’ John D.C. Little Award.

Kathryn Stecke, Ashbel Smith Professor of Operations Management, received an Institute for Operations Research and the Management Sciences (INFORMS) award reserved for those who contribute to the advancement and recognition of the careers of women in the operations research, management sciences and analytics disciplines. Known as the WORMS Award, the honor was presented at the INFORMS annual meeting in Minneapolis in early October. Stecke earned INFORMS’ George E. Kimball Medal in 2008 and a Distinguished Service Medal in 2007.

David L. Ford Jr., organizations, strategy and international management professor, is being inducted into the PhD Project Hall of Fame in November. The PhD Project was established in 1994 to improve opportunities for minorities at the management level, focusing on creating greater diversity in business school faculty. Ford was part of a meeting in St. Louis that “set the stage for the creation of the PhD Project,” according to the program. Ford is being recognized, in part, for his work as a doctoral program recruiter and his contributions to sessions and panels at events.
Rebecca Files, assistant professor of accounting, has earned the UT Dallas President’s Outstanding Teaching Award. Nominated by students, it was presented to her at a recent Honors Convocation ceremony. UT Dallas President David E. Daniel said at the dedication event: “Dr. Files demonstrates an exemplary teaching ability enhanced by an enthusiasm for the subject matter.” Files started her university teaching career at UT Dallas in 2009.

Gene Deluke, senior lecturer in the Information Systems and Operations Management area, was a University of Houston undergraduate the last time the late President John F. Kennedy visited that city — on November 21, 1963. Last June, Deluke was contacted by a researcher who had found a photo of him (below), which ran in the Houston Chronicle, while researching a documentary, “JFK — The Final Hours.” Because Kennedy “was an honorary member of my fraternity, we made a banner and stood on the parade route, and that is when the photo was taken,” Deluke says. Filming in Houston this past July, Creative Differences, the company that produced the special for the National Geographic network, invited Deluke to attend and interviewed him and his fraternity brothers pictured here. The two-hour documentary was slated to air November 8 on the National Geographic Channel.

Tiffany Bortz, associate director of the undergraduate accounting program, was included by the American Institute of CPAs in a video on its “Start Here, Go Places” website. From showing what her day is like to tips on getting high school students interested in accounting, Bortz revealed the many positives of her field. Her take on what many people fail to realize about being a CPA: “It’s about being able to think critically and learn how to analytically look at a situation and come up with an answer. It’s a lot of problem-solving, a lot of critical thinking analysis.”


Kelly T. Slaughter, clinical professor of information systems and director of the Center for Information Technology and Management, has co-authored three white papers that the Dallas Business Journal is posting online. “Taming the Wild West of Big Data,” coauthored by Gavin D. George of the law firm of Haynes and Boone, is about social data and privacy. The paper, “Data Scientists and the Data Supply Chain,” coauthored by Mark Austin of AT&T, discusses data scientists. “Pervasive Digitization and the Internet of Things,” coauthored by Gurshaman Bawjea of Texas Instruments Incorporated, studies the Internet of Things. The papers can be found by going to www.bizjournals.com/dallas/big-data-big-implications.html.

“So What Are Data Scientists, Anyway? And Do They Major in Dataology?” was the title of the address Slaughter gave August 1 at an inaugural information technology symposium in Fort Worth. The symposium was designed specifically for chief information officers and their teams.

At CITM, Slaughter recently hosted “The IT Department of Tomorrow” on the future role of chief information officers and information technology departments (see CITM Forum Panel’s Future of IT Department on page 31).

Randall Guttery, director of real estate programs and a member of the finance and managerial economics faculty, spoke in September at the Richardson Economic Development Partnership luncheon. Guttery has been using speaking opportunities to raise
the profile of the real estate concentrations, which are offered at both the undergraduate and graduate levels. Enrollment in real estate courses has more than tripled from 2011 to the present, with 469 students having signed up in the 2013 calendar year.

Tevfik Dalgic, co-founder of Strategic Management Review, has become editor-in-chief of that online and in-print publication. Begun in 2007, the refereed research journal includes both academic and practical studies of strategic management issues. A clinical professor of organizations strategy and international management, Dalgic is teaching international marketing this fall.

Opinions blog on D Healthcare Daily, a news site offshoot of D Magazine devoted to the business side of medicine in Dallas, Tarrant, Denton and Collin counties. Dr. Fleming often writes about healthcare reform and the Affordable Care Act. In June, he hosted and moderated the second in a series of JSOM-sponsored events designed to help small-business owners navigate coming changes in health insurance that are a result of the act.

Abhijit Biswas, assistant coordinator of the Marketing area, contributed his insights to a July 26 front-page Dallas Morning News story on renaming Cowboys Stadium to AT&T Stadium. While Biswas expressed surprise that Dallas Cowboys’ owner Jerry Jones dropped Cowboys from the name, he told the newspaper the deal was a “big win-win” for both the football franchise and the Dallas-based communications corporation.

Dr. Forney Fleming, MD and director of JSOM’s MS in Healthcare Management program, is a contributor to the Expert...
GIFTS BOLSTER EMERGING SPECIALTIES
Corporations taking notice of new academic specialties make gifts in support of two new endeavors

TI BACKS STARTUP LAUNCH

With a $25,000 gift, Texas Instruments Incorporated (TI) became the first corporate contributor to Startup Launch, a new concentration within the Master of Science in Innovation and Entrepreneurship degree program. Startup Launch takes individuals or small teams with a significant, scalable business concept and provides them with intensive faculty coaching, as well as space in the UT Dallas Venture Development Center, to help them bring their ideas to market. Seed funding of up to $25,000 per idea is intended to help defray startup costs. Students simultaneously earn an MS in Innovation and Entrepreneurship.

“The Startup Launch is an example of the type of initiative that can create economic growth for Dallas and for this region,” Steve Lyle, diversity and workforce development director at Texas Instruments and a past chairman of the Jindal School Advisory Council, said. “It connects the dots from STEM [science, technology, engineering, and mathematics] to talent development to idea generation to business startups. “Startup Launch advances our joint founders’ vision of creating the MIT of the Southwest.”

TI challenges the Jindal School’s other corporate friends to match its gift.

TOM JAMES COMPANY ESTABLISHES A SALES SCHOLARSHIP

Tom James Company, the world’s largest manufacturer and retailer of custom clothing, established a scholarship in its corporate name that will support undergraduate students with interest in professional sales. Ash Deshmukh, senior vice president of business development, sees the $25,000 investment as a winning arrangement.

“The best way to get our brand out there is to attach it to something that means a lot to students,” Deshmukh, who has established scholarships for Tom James at other universities, said. “The scholarship helps the program have money to attract bright students, and we get a shot at those bright students.”

Deshmukh’s professional relationship with Dr. Howard Dover, clinical professor of marketing and director of JSOM’s new Center for Professional Sales, gave him the confidence to invest in the emerging specialty.

“I’ve seen what Howard has done with students at other universities,” Deshmukh said. “He knows how to find ‘diamonds in the rough’ and turn them into sales professionals.”
MS in Finance Program Gains CFA Institute Recognition

Because the Naveen Jindal School’s Master of Science in Finance program positions students well to obtain the chartered financial analyst designation, the CFA Institute recently welcomed UT Dallas into its University Recognition Program.

CFA Institute, a global organization of more than 110,000 investment professionals that administers and awards the charter, made the designation. It concluded that the Jindal School’s MS in Finance program incorporates more than 70 percent of the CFA Program Candidate Body of Knowledge (CBOK) and places emphasis on the CFA Institute’s Code of Ethics and Standards of Practice. The Jindal School’s MS in Finance program offers a concentration in investment management to prepare students for investment careers.

“We’re extremely pleased to be selected as a recognized program,” Dr. David M. Cordell, a chartered financial analyst and associate coordinator of the Finance and Managerial Economics area, said. “It is an acknowledgment that the investment management track in our MS Finance program covers the educational material for the Chartered Financial Analyst charter, which is the premier, internationally recognized designation for security analysis and portfolio management.”

Through participation in this program, UT Dallas is eligible to receive a limited number of student scholarships for the CFA Program each year.

New Finance Program Joins JSOM and University in Shanghai

The large number of highly qualified students from China who apply to the Jindal School’s MS in Finance degree program helped spur development of a new collaboration between UT Dallas and Shanghai Jiao Tong University. JSOM has launched a joint program with the Antai College of Economics at SJTU. The two-year curriculum leads to an MS in Finance, conferred by UT Dallas JSOM Executive Education, and a certificate from Antai College.

JSOM Finance Professors Yexiao Xu and Harold Zhang co-direct the program, which is designed to provide both a broad knowledge base and in-depth skill sets so that students can pursue careers in investment management, financial analysis and risk management.

“Jiao Tong University is among the top five universities in China,” Xu says. Two years ago, he and Zhang reached out to Antai College Dean Lin Zhou, who “was very interested in the program,” according to Zhang.

After Zhou and JSOM Dean Hasan Pirkul visited each other’s campus and the framework of the program was approved, an inaugural class was admitted in the fall of 2012. After spending one year in Shanghai, taking courses from both institutions, those students are now here for a second full year at UT Dallas. “They are expected to complete their studies in August of 2014,” Zhang says.

Meanwhile, a second cohort of about 20 students has started classes in Shanghai. Visit jindal.utdallas.edu/utd-shanghai for more information.
New Real Estate Partnership Opens Opportunities for Students

The CCIM Institute has accepted the UT Dallas Naveen Jindal School of Management as a university partner, putting graduate students in real estate on the fast track to earning its prestigious expert designation. "This partnership is an industry validation of our program and provides direct benefits to the Jindal School with access to real-world case studies, market demographics, trend research and leading technology tools," George DeCourcy, senior lecturer in finance and managerial economics and associate director of JSOM’s real estate concentrations, says.

The Jindal School is among about 40 universities in the Chicago-based CCIM Institute’s University Alliance Program. The application process includes a rigorous review of a university’s real estate courses, commitment and standards.

“Our alumni can take advantage of the CCIM University Fast Track program that allows a waiver of certain core courses in pursuit of the CCIM designation,” DeCourcy says.

The alliance also gives students access to various scholarships and networking opportunities, DeCourcy says.

“We are delighted to partner with CCIM in this exciting alliance program and are pleased to be able to offer additional benefits to our students and alumni,” Dr. Randall Guttery, director of JSOM real estate concentrations, says.

CCIM designees must complete more than 200 hours of education covering ethics, interest-based negotiation, financial analysis, market analysis, user-decision analysis and investment analysis for commercial real estate. Candidates also must compile portfolios demonstrating their real estate experience and pass a comprehensive exam.

Flexibility Key to Corporate Education’s Partnership Success

Infigen Energy, an Australian alternative-energy company with a U.S. presence in Dallas, recently reached out to the Naveen Jindal School of Management to build and locally teach a new team-building session. Infigen wanted to augment instruction already presented in Australia by an Australian university. Could the Jindal School do that?

“Certainly,” said the JSOM Corporate Education group, which was surprised to learn that Infigen had been rebuffed by other DFW-area universities.

Many schools had been “turned off,” Infigen Director of Leadership Development Carley Cannon said, because Infigen wanted the Australian Graduate School of Management at the University of New South Wales, to teach a portion of the program.

“The University of Texas at Dallas was the only university that showed any flexibility to partner with us in a manner that made sense to us,” Cannon said.

“We saw this as an opportunity to build the trust of a new client,” Jindal School Assistant Dean for Executive Education and head of Corporate Education Tom Henderson said. Infigen needed a team-building session, professional coaching for two dozen people, a module on continuous improvement, a venue for the program, and help organizing logistics, including meals and lodging.

“We were thrilled when Corporate Education embraced the opportunity and began to work with us with such competence along every step of the way,” Cannon said.

All the modules and moving parts came together for a week at the Jindal School.

“Thank you so much for this training,” Infigen CEO Craig Carson later wrote Tom Henderson. “UT Dallas has done a great job.”
New Measures Reflect Local Economic Vitality

The Center for Finance Strategy Innovation is now tracking a wider set of data in its indexes that follow the North Texas business community. And the latest indexes show that for the past several years, that community financially has fared better than its state and U.S. counterparts.

The center’s ongoing quarterly Index of Financial Health and Index of Financial Flexibility initially reported results starting in 2009 for the 50 largest public companies headquartered in North Texas. Both indexes have been broadened so that trends for those 50 companies can now be compared with similarly calculated indexes for all publicly listed firms in the region regardless of size, with all listed Texas firms and with all listed public U.S. companies.

The CFSI indexes also have been expanded to include data and trends for the period 2007 to second quarter 2013.

The Index of Financial Health illustrates that the largest North Texas firms report a consistently higher index of financial health than all comparative groupings. While it is too early to make definite conclusions or explanations, over the last seven years, which include the recession and recovery periods, the data show:

- Location within the United States may matter. Companies headquartered in Texas — all sizes in general — have done better than U.S. firms in general.
- Location within Texas may not be important. North Texas firms unsorted by size show about the same level of financial health as Texas firms unsorted by size.
- The best financial health is exhibited by the largest companies. The largest public firms in the North Texas region have, on the average, exhibited more financial health than the other three groupings — firms of all sizes in the North Texas region, Texas firms and U.S. firms.

Financial Flexibility — Restated

The Index of Financial Flexibility is changed. It has been redefined, and data have been calculated from 2007 to second quarter 2013. The restated index measures corporate attempts to gain more flexibility and make fewer binding financial commitments compared to the previous year. The percentage of firms showing reduced long-term debt, the percentage not paying cash dividends and the percentage with increased cash holdings are combined on an equally weighted basis to form the index.

The index now is close to looking like the inverse of the Index of Financial Health.

Also, Texas firms moved toward flexibility at a faster rate than U.S. firms in general. Again, these results may reflect the mix of the 50 largest firms or the averaging effect in the larger number of companies.

Both for Texas firms and large North Texas firms, the juxtaposition of moves toward financial flexibility and improvement in financial health is interesting. Perhaps there is an explanation as opposed to a coincidence. CFSI work continues to find viable associations and significant implications of the index data.
Charles Hazzard Appointed Director of International Accounting Center

Charles F. Hazzard, an award-winning professor who came to the Naveen Jindal School of Management after retiring as executive vice president-administration from the Occidental Chemical Corporation (OxyChem), is the new director of the JSOM-based Center for International Accounting: Oil and Gas.

Appointed by JSOM Dean Hasan Pirkul, whom he serves as an adviser, Hazzard succeeds the late Dr. Adolf J.H. Enthoven, the center and program’s founder, who died March 15.

“Dr. Enthoven was irreplaceable in both vision and academic accomplishment,” Hazzard said. “However, longtime Program Administrator Donna Nix and I plan to build on what he began and grow his work in both scope and numbers.”

Hazzard, who has taught in the center’s annual international program in oil and gas financial management several years, earned the Jindal School’s Outstanding Undergraduate Teaching Award in 2010 and the campus-wide UT Dallas President’s Outstanding Teaching Award in 2011.

Hazzard came to UT Dallas a decade ago. He earned a BA from the University of Notre Dame and an MBA from the Wharton School of Business at the University of Pennsylvania. In a 33-year executive career, he worked at Ford, Citigroup and Olin before joining OxyChem. He spent 17 years at OxyChem, which continues to be the No. 1 oil producer in Texas and the No. 1 gas producer in California.

The center’s Advanced International Program in Oil and Gas Financial Management, a three-week curriculum offered every spring on the UT Dallas campus, observed its 35th anniversary this year.

BENSOUSSAN AWARDED NSF GRANT

The National Science Foundation has awarded Dr. Alain Bensoussan, Ashbel Smith Professor and director of the International Center for Decision and Risk Analysis, a grant of $339,570 to study mean field game theory, the study of individual decision-making within large groups. The project, “Mean Field Games, Mean Field Type Control and Extensions,” will be recapped in a forthcoming mathematics brief from international academic publisher Springer. The book, Mean Field Games and Mean Field Type Control Theory, by Bensoussan and co-authors Jens Frehse of the University of Bonn and Philip Yam of the Chinese University of Hong Kong, is slated for release late this year.

A professor of risk and decision analysis, Bensoussan leads the center in developing risk-management research pertaining to large-investment industrial projects that involve new technologies, applications and markets. He said he was excited about the three-year NSF project, which centers on a popular and growing area of research that has been developed only in the past decade. He said that much of the research so far has been done in other countries, and he looks forward to the opportunity for UT Dallas to make a contribution to advance mean field game theory. The domain has been motivated by economics and finance, Bensoussan said, but it can be applied to various areas, for instance, traffic control. Both theory and applications have to be further expanded, he said.
CITM Forum Ponders Future of IT Departments

What will corporate information-technology departments look like in 2020? Local technology leaders say they are uncertain, but they advise IT professionals to take risks, cultivate innovation and move quickly to tackle tech challenges.

Three corporate technology executives — Brian Bonner, chief information officer of Texas Instruments; Baron Concors, CIO of Yum! Restaurants International; and Jeff Meier, senior vice president and CIO of Fujitsu Network Communications — shared their insights about “The IT Department of Tomorrow” in a September 19 panel session at the Jindal School. Hosted by the school’s Center for Information Technology and Management (CITM), the session brought together about 60 people and was part of the school’s Information System Advisory Board fall meeting.

IT departments have evolved from “service providers” to “value creators,” moderator Kevin Christ, senior director at Alvarez and Marsal, said. The sector now plays a more key role in corporate strategy and decision making. Christ paraphrased a statement he said came from Bonner: “We all have the same Legos; it’s about how you put them together to create value.”

Concors advised IT professionals to use every opportunity to use technology to improve the customer experience and create a competitive advantage “and try to figure out how to be first.”

“It took our competition almost 18 months to develop something similar to our iPhone app for Pizza Hut,” Concors said of the Yum-owned franchise. In that time, “we got over three million downloads. The iPhone app was wildly successful, and I think that’s the way all of us have to look at these new technologies.”

Boardroom Innovation Front and Center at Annual IECG Conference

Audiences usually get asked to turn off their cell phones. But Terry Jones, founder and former CEO of Travelocity.com, encouraged attendees to turn theirs on at the 11th annual Corporate Governance Conference.

Jones, a keynote speaker at the Naveen Jindal School of Management Institute for Excellence in Corporate Governance conference, asked everyone to download his mobile app, which allowed users to respond to a survey on the spot. The results popped onto a screen within seconds.

The exercise summed up Jones’ point about the need for companies to embrace innovation.

“Change is inevitable,” Jones said. “Growth is optional.”

The sold-out event also featured speaker Raj Sisodia, co-author of the best-selling book Conscious Capitalism: Liberating the Heroic Spirit of Business (Harvard Business Review Press, 2013) and a panel discussion that included Steve Bartlett, former Dallas mayor and U.S. representative, about being proactive in Washington politics. Dennis McCuistion, executive director of the institute and clinical professor, served as moderator.

Jones said that corporate directors and executives, who made up most of the audience, have a responsibility to create corporate environments that welcome innovation. That requires “killing the project, not the person” if an idea doesn’t work, he said.

Sisodia encouraged leaders to take a more holistic approach to business.
PROJECT MANAGEMENT SYMPOSIUM: Parkland VP Shares Lessons Learned

If you are building a $1.2 billion hospital about the same size as the Dallas Cowboys football stadium, skilled project management is critical for keeping construction on time and on budget, says an official overseeing the new Parkland Health and Hospital System facility.

Walter Jones, Parkland’s senior vice president for facilities planning and development, was one of the keynote speakers who headlined the 7th Annual UT Dallas Project Management Symposium recently held at the Naveen Jindal School of Management.

The conference, “Project Management: Optimizing Value to Stakeholders,” featured more than 60 speakers. They addressed about 400 project managers from a variety of fields, including engineering construction, healthcare and transportation. JSM’s Executive Education Project Management Program, in cooperation with PMI Dallas Chapter and PM World Journal, sponsored the two-day event.

Parkland is replacing its old home, which has been a fixture in Dallas since 1954, with a new facility. When it opens to patients in 2015, Jones said, the new facility will represent the latest and most advanced thinking in healthcare facilities planning while leaving room for future advances in medical technology and equipment.

Assembling the designers, architects, engineers and other professionals to build the new Parkland, a 2.7 million square-foot facility on 64 acres — the largest hospital construction project in the United States — required significant coordination among project team members, Jones told the audience.

For more information on the 2013 symposium, go to jindal.utdallas.edu/pm-symposium.

Temoc, the UT Dallas mascot whose name is Comet spelled backward, can be spotted on any given day zooming across campus shaking the hands of passers-by, illuminating the dance floor at a student gathering or igniting the enthusiasm of an alumni crowd. Backed by the incoming Executive MBA Class of 2015 as he holds hands with Executive MBA Program Director Pamela Foster Brady and is flanked by Dr. David Springate (kneeling), the program’s academic director, the beloved costumed crusader is seen here doing what he does best, lightening the moment. “My passion is to make people smile, and being a mascot is the best outlet for that,” he said. Though his identity is a tightly kept campus secret, Temoc has let on that he is a senior marketing major in the Jindal School.
AND THE WINNERS ARE

Recent Naveen Jindal School of Management student achievements include competitive wins, scholarship awards and other accolades.

THOSE WHO HAVE FAIRED WELL INCLUDE:

A Naveen Jindal School of Management student team whose recent win marks the third honor a Jindal School entry has earned from the Turnaround Management Association in three years.

Five students, who earned MBAs in May, won the association’s nationwide 2013 Carl Marks Student Paper Competition first-place award in the case-analysis category. The team received the award and $3,000 at the organization’s 25th annual conference in early October in Washington, D.C.

The Carl Marks Student Paper Competition recognizes outstanding student achievement in the field of corporate renewal. In their paper, “Restructuring Rite Aid Corporation,” the team of Jacob Berry, Brian Brigham, Charles Leu, Ryan McLaughlin and Scott Wade, recommended a prepackaged bankruptcy and reorganization plan for the drug-store chain, which has been approaching insolvency.

Last year, Chris Clark, a 2012 MS in Finance and MBA graduate, received second-place case-analysis honors for his paper, “Turnaround of Sears Holdings.” Sudhanshu Jain, MS and MBA 2011, won first place in 2011 with his study, “Restructuring Zale Corporation.”

The Jindal School students’ success in the past three TMA competitions demonstrates the strength of the Jindal School’s corporate renewal course. J. Paul Ossa, a turnaround professional, principal and managing director of Pathfinder Group LLC, said, “UT Dallas has something no other school in the region is offering.”

Ossa served as one of the team’s mentors. He also serves on the board of directors of the DFW TMA chapter and as an alternate on the national board of trustees.

Team adviser and finance professor Dr. David Springate teaches the Corporate Restructuring and Turnarounds course. Co-founder and director of the Center for Finance Strategy Innovation, Springate said the course was developed in part because the Dallas TMA chapter expressed a need for business-recovery training.

“We are proud to offer a finance program that has helped three Jindal School teams take three top prizes in the TMA competition in the past three years,” he said.

(Left to right) Jacob Berry, Charles Leu, Scott Wade, Ryan McLaughlin and Brian Brigham

Matt Hinson, an August MBA graduate of the Jindal School slated to receive a $10,000 scholarship from the Texas Business Hall of Fame Foundation in San Antonio November 14. Hinson is among 21 promising business students from across the state selected to receive the award, which is the foundation’s way of recognizing the next wave of entrepreneurs and exceptional business leaders in Texas. Hinson was acknowledged for his innovative online venture, BrainFund. A collaboration between Hinson and his twin brother — and the venture’s founder — Casey, BrainFund uses social networking as a creative means for students to obtain college funding.

While a patent on the process is pending, Hinson, a management consultant, is busy with other pursuits. Most recently, he and a fellow UT Dallas student were accepted into the fall 2013 cohort of the ISOM’s new Startup Launch, a concentration within the MS in Innovation and Entrepreneurship degree program. Startup Launch aids in birthing students’ new businesses, either while they are in school or within six months of their graduation.
Jindal School PhD student Steve Sauerwald, who took home two best paper awards from the Academy of Management's (AOM) August 2013 annual conference, a rare feat for a doctoral student.

"This year's AOM meeting was attended by more than 8,300 scholars from 88 countries, with a total of 6,200 papers submitted. It truly is the global academic Olympic Games," Dr. Mike Peng, Sauerwald's adviser, said.

About one-third of all submitted papers were accepted by the competitive program, according to Peng, who holds the Jindal Chair of Global Strategy and is coordinator of the school's Organizations, Strategy and International Management area. Of those, less than 1 percent received best paper awards.

Sauerwald's award-winning papers offer new insights into corporate governance issues, including CEO pay, social networks and shareholder proxy activism. They also highlight the need for effective corporate governance in the area of philanthropic spending.

In the AOM's Business Policy and Strategy Division, Sauerwald captured a Distinguished Paper award with "Board Social Capital and Excess CEO Compensation." A fourth-year doctoral student, Sauerwald co-authored the paper with Peng and Jindal School colleague, Zhiqiang Lin. The work examines the importance of social networks and their impact on corporate boards' ability to monitor CEO pay.

Sauerwald won the AOM's Best Paper Award in the Social Issues in Management Division for "Is Corporate Philanthropy an Agency Cost? The Moderating Role of Corporate Governance," a work he co-authored with recent JSOM doctoral graduate, Weichieh Su.

Four JSOM marketing students, who, after defeating five other university teams in a telecommunications marketing contest — and claiming a $10,000 victory prize — shared details of their award-winning strategy at the 2013 Outside Plant (OSP) Expo at the Dallas Convention Center October 8-10.

The term "outside plant" refers to the physical cabling and supporting infrastructure located between the point at which the public network of a telecommunications company ends and the private network of a customer begins. Alex Edsel, director of the JSOM graduate marketing program, spearheaded the marketing competition. The Jindal School hosted it in conjunction with QuEST Forum, a nonprofit organization of global telecommunications suppliers and services providers.

In their "QuESTions Answered" presentation, Preston Hanisko, Tony Listi, William (Troy) Prestenbeger and Sabrina Williams outlined a comprehensive three- to five-year marketing plan aimed at increasing QuEST Forum's share of the North American telecom service provider market. QuEST Forum plans to incorporate elements of the plan into its daily professional operations.

(Joint to right) Alex Edsel, Sabrina Williams, Preston Hanisko, William (Troy) Prestenbeger, Tony Listi

Junior accounting major Sixuan (Veronica) Wang, who had no idea she had won a $5,000 scholarship from Ernst and Young until her boyfriend told her that he had seen her name on the Web page of Ascend, the non-profit organization through which the scholarship was being awarded.

After a phone call to Ascend headquarters, Wang, treasurer of the JSOM-based UT Dallas student chapter, said she found a congratulatory letter in her junk email box. A required essay, her résumé and a phone interview had put her in contention in the competitive selection process.

In August, she was one of 12 students nationally to receive a corporate scholarship during Ascend's 2013 National Convention in Anaheim, California.

Wang came to the U.S. from China in 2009. She is in her second year at UT Dallas, where she said her membership in Ascend has made all the difference. "There are lots of networking opportunities. As officers, we plan and organize events together, and it helps me practice both my teamwork and leadership skills."
Graduate student Samir Patel, who earned the highest score in the world on the June Bloomberg Aptitude Test. Since then, Patel reports, he not only has been contacted by the director of global recruiting for the management consulting firm, McKinsey and Company, but he also has received an inquiry from Goldman Sachs. Pursuing dual master's degrees in business administration and supply chain management, Patel also has learned of promising new opportunities in the world of hedge funds and money management.

An assessment for students seeking careers in finance or business, the Bloomberg Aptitude Test has been taken by more than 110,000 people worldwide and is used by employers to recruit top international talent. While Patel’s record-setting feat and the publicity it has generated have made him a recognizable figure on the UT Dallas campus, he says his past experience as a young National Spelling Bee contestant has enabled him to keep this latest accomplishment in perspective. “I remind myself that if I want to reach the level of my career mentors and other role models, I still have a lot of learning and hard work ahead of me,” he said.

Kristin Burt Haggard, a Class of 2014 Executive MBA student, recently presented with the Young Executive of the Year Award, Civilian Category, by the DFW Chapter of the National Defense Transportation Association. Air Force Colonel Roger L. Neumann, the chapter’s president, recognized Haggard for her ability to effectively reduce military spending during times of budget cuts. Haggard won an identical award for the southwestern region of the U.S., and on September 19 was recognized with a national NDTA Distinguished Service Award.

Haggard served eight years in the U.S. Army and attained the rank of captain before turning her attention in 2010 to the Army and Air Force Exchange Service (AAFES), where she has since served as a transportation analyst. She is responsible for everything from reducing freight costs to promoting cooperation between transportation agencies within the Department of Defense. Leading a team of AAFES associates, Haggard was able to cut Defense Department spending by $10 million in 2012 and is on target to meet end-of-the-year reduction goals of $14 million set by the U.S. Army.

Carlie Wofford-Chen, a graduate student pursuing both a master’s degree in marketing and an MBA, who was named the Sam Bloom Memorial Scholarship winner for 2013. The award was presented in April by the Dallas chapter of the American Advertising Federation (AAF) and the AAF Dallas Foundation in honor of legendary Dallas advertising executive Sam Bloom, founder of Sam Bloom Advertising, and AAF Dallas’ 1972 Ad Man of the Year. Wofford-Chen’s selection was based on her passion for advertising, her commitment to furthering her education and to her drive, according to AAF Dallas.

“It means a lot to have my peers and colleagues see potential in me and want to support my educational goals,” Wofford-Chen says. She began her professional career six years ago after earning a BS in advertising from The University of Texas at Austin, and since August 2012, has worked as digital media supervisor at Tracy Locke marketing agency in Dallas.

Four Jindal School marketing students — Preston Hanisko, Gamze Ozkan, William (Troy) Prestenber and Xi Yan — who used their expertise with NetBase, a social-media listening platform, to win a case-study competition that involved gathering and analyzing social-media data for Coca-Cola. Sponsored by Coca-Cola, NetBase and UT Dallas, the competition last spring netted the team an $8,000 first prize. It also required members to sign a non-disclosure agreement in order to participate, lending a real-world touch to the scholastic endeavor.

“In the end, our presentation focused on delivering ‘actionable insights’ that our customer could implement today,” said team member Troy Prestenberg. Indeed, as a result of its social-media monitoring, the team was able to track, examine and analyze large volumes of data reflecting consumer sentiment and opinions about a Coca-Cola product. The team members then devised a marketing campaign based on their findings.

Winners (left to right) Preston Hanisko, Xi Yan, Gamze Ozkan and William (Troy) Prestenberg
Thirty-one years ago, Dipak Jain, MS 1986, PhD 1987, received a letter from UT Dallas accepting him into the management science doctoral program. The letter was unexpected. Jain had not been able to provide requested GMAT scores because access to the test was difficult from where he lived in India.

“Honestly, I come from such a remote part of India, and I had never heard the letters G-M-A-T,” he said during a recent speech at UT Dallas.

But Jain’s transcripts and letters of recommendation had impressed Dr. Ramaswamy Chandrasekaran, who taught in the program and is now an Ashbel Smith Professor of computer science and operations research.

“He took a leap of faith and sent me a letter of admission with full financial aid,” Jain said.

That letter was the first step in a distinguished academic career. After earning his PhD, the Naveen Jindal School of Management graduate began his teaching career at the Kellogg School of Management at Northwestern University in 1986. He served as dean there from 2001 to 2009. In 2010, he was named dean of INSEAD, an international graduate business school based in France. He stepped down earlier this year for health reasons and returned to teaching as Chaired Professor of Marketing.

Jain entered the UT Dallas PhD program in 1983 and used his mathematics and statistical training to build an expertise in market segmentation and competitive-market structure analysis and forecasting models. He studied diffusion theory, the process of how consumers accept new products or ideas.

Dr. Shun-Chen Niu, professor of operations management, said that when Jain was a student “his small office was always jammed with students…. He was extremely popular with students. He has a great passion for teaching.”

Jain has received numerous honors for teaching and research. He is author of three books and 60 articles and has served in editing roles for leading marketing academic journals, including *Marketing Science*.

In 2003, he was appointed as foreign affairs adviser to the prime minister of Thailand and has served as a consultant and a director of major corporations.

Jain, who had to cancel a graduation speaking engagement at UT Dallas last year to undergo treatment for a brain tumor, spoke at the August 15 hooding ceremony, where successful PhD candidates received distinctive academic regalia that recognized their scholarly achievement. He said his health is now excellent.

In his speech, he described how his UT Dallas professors went out of their way to help him. He said the mentoring and other support made it possible to meet the inevitable challenges he faced along the way.

Jain repeated an inspirational quote: “Many students say the world is so big, how can I make a difference? To the world, you may be a person, but to a person, you may be the world.”

Then he made a gesture to the person who had opened up his world with a letter, which he still keeps.

“The person who is the world for me is Chandrasekaran.”

“Give him a hand,” Jain said, motioning to Chandrasekaran as the audience applauded.
Kevin Ryan, MBA 1995, maintains a rapid pace in his career as chief financial officer and senior vice president at Merit Energy Company, a private firm specializing in direct investments in oil and gas assets. He also drives momentum in his volunteer role as a member of the Jindal School’s Advisory Council.

Among other responsibilities, advisory council members are asked to help identify individuals and corporations capable of supporting the Jindal School. Ryan and his wife, Cristi, personally responded by establishing the Kevin and Cristi Ryan Opportunity Fund, with an initial investment of $10,000. The endowment provides support to the Jindal School, and the benefits will be received in perpetuity.

For Ryan, establishing the fund presented an opportunity to speed up success for JSOM in the Campaign for Tier One and Beyond. “I felt compelled to make a greater commitment to the Jindal School after serving on the advisory council for several years and experiencing firsthand the exceptional faculty and innovative research taking place on campus,” he said.

Ryan attributes much of his professional success to his JSOM educational experiences. He and Cristi earned accounting degrees from UT Austin, and Ryan followed the example of his father, Terrence Ryan, who earned a BS in business administration from the School of Management in 1981.

“It is important for me,” Kevin Ryan said, “to give back to the UT Dallas community that provided me with numerous opportunities for growth and professional development...It’s critical to make sure you’re developing the people below you, giving them opportunities and experiences so they could step into your shoes.”

A supporter of the Jindal School for more than 20 years, Ryan also serves on the UT System Chancellor’s Council Executive Committee, a leadership group that supports and provides counsel to the system’s administrative leader, Chancellor Francisco G. Cigarroa, MD.

“I hope my gift allows others the opportunity to attend this great university and achieve their educational goals, just as I did — and be inspired to give and continue the cycle for other students.”

For more information on creating an opportunity fund, visit www.utdallas.edu/campaign.

The Jindal School recently launched U40, a new group for young alumni that provides opportunities for community-service projects, career networking and social activities. All JSOM alumni 40 years old and younger — recent graduates and seasoned professionals alike — are encouraged to join and reconnect with classmates, develop new relationships and build strong connections to the Jindal School. U40 membership is $40 and includes several membership benefits, such as spirit items and free admission to PowerGrid events. Learn more at jindal.utdallas.edu/alumni/u40.
1980s

Scott Birnbaum, BS 1984, a former CPA, founded Dallas-based Reclaimed Textiles Co. (RTC), collectively five companies that repurpose discarded textiles, shoes and other related byproducts for new use.

"Each month we process and divert from landfills in excess of four million pounds of refuse," he says. "Like other companies, we have to make a profit, and employ 150 people and operate out of two plants. Beyond that, we support hundreds of nonprofit organizations in the U.S. and assist in building sustainable economic growth in developing countries. Our collected clothing and shoes are made available at affordable prices to some of the poorest people on the planet. RTC is making a lasting impact both here and around the world."

In addition to his 18 years in textile recycling, Scott has experience in defense manufacturing, transportation and publishing. He established RTC based on his values regarding quality, innovation and customer focus.

1990s

When management consultant Pat Bywaters, MBA 1993, is not helping clients, you will find him volunteering as the "taskmaster" on a project to save a historic downtown Dallas building, 508 Park (www.508park.org). Once restoration and renovation is complete, 508 Park will not only enable The Stewpot, a ministry that serves the homeless, to expand its programs and resources, it will house the future Museum of Street Culture.

"I'm definitely using the UTD MBA," Bywaters says about his efforts to help convert the old Warner Brothers Film Exchange at 508 Park into a crossroads of cultural attractions and social services. "Cash-flow projections, strategy, branding, marketing, information strategy, project management and more are all coming into play," Bywaters says.

Bywaters is a member of First Presbyterian Church of Dallas, which established The Stewpot. He got involved about two years ago when he overheard someone mention that The Stewpot had purchased 508 Park. He is so sold on the renovation project that WPAA-AM (Channel 8) interviewed him as one of the project spokespersons in a news story (www.wfaa.com/entertainment/New-life-for-abandoned-Dallas-building-with-rich-historical-history-19907815.html) that was televised in March.

Bywaters also led the effort to install "508 Park: The Past Meets the Future," an exhibit about the building, at the Fine Arts Division of the J. Erik Jonsson Central Library in downtown Dallas. The exhibit will run through at least the end of the year.

In 2009, Bywaters came back to the Jindal School to earn a Professional Certificate in Supply Chain Management. He is a second-generation UT Dallas alumnus. His mother, Nancy Lontos, earned a bachelors' (1979) and a masters' (1981) degree from the School of Behavioral and Brain Sciences.

Phil Neighorn, BA 1995, MBA 2001, was recently named managing director, Marsh USA Central Zone Surety Practice Leader. He now manages 40 employees and 17 offices. He balances his time between working for Marsh, a leading insurance brokerage and risk management firm, and mentoring Jindal School students. With more than 16 years of experience as an insurance professional he says he is committed to helping both audiences develop business strategies to successfully reach goals. Whether assisting an international client or providing advice to a promising student, he regularly shares his extensive industry knowledge along with the skills he developed while earning his degree.

Before joining Marsh, he worked for Safeco Insurance Company, where he started as an underwriter, trainee and advanced to territory manager.

Laura Garrison, EMBA 1999, has accepted the role of senior director of consumer insights and analytics at The Home Depot headquarters in Atlanta. In this role, she leads the company's insights function with the overall objective of accelerating the company's growth and competitive positioning in the marketplace. Laura was most recently senior director of finance for the Western Division. Her previous roles at The Home Depot include director of merchandising services and director of strategic business development. Prior to The Home Depot, Laura served as vice president of strategic planning and mergers and acquisitions at Blockbuster Inc. Laura earned a Bachelor of Science in Journalism degree from the University of Kansas.

2000s

The Roman Catholic Diocese of Fort Worth ordained James A. Wilcox III, BS 2000, to the priesthood on June 29, and he celebrated his first Mass at his home parish, St. Catherine of Siena Church in Carrollton, Texas.

Prior to preparing for the priesthood, Father Wilcox earned an MBA at UT Arlington and worked at a publishing company. He studied at Assumption Seminary in San Antonio and graduated from the Oblate School of Theology in San Antonio with Bachelor of Sacred Theology, Master of Divinity and Master of Arts in Theology degrees. He now serves as parochial vicar at St. John the Apostle Catholic Church in North Richland Hills, Texas.

Chad Schieber, MBA 2001, and Brian Livingston, MS 2002, were chosen from among more than 300 nominees this year and named to the annual list of "40 Under 40" compiled by the Dallas Business Journal. The honor recognizes accomplished professionals with "proven track record in both business and community involvement."

A third UT Dallas alumnus of the School of Economic, Political and Policy Sciences, Dan Healy, BA 2000, also was named to the list.

Schieber (below) is director of client services at The Beck Group, an international full-service builder based in Dallas. He has completed Leadership in Energy and Environmental Design — LEED — accreditation and a Master's of Corporate Real Estate designation. Active in The Real Estate Council, an organization of North Texas real estate professionals and companies, he serves on TREC's Technical Assistance Committee. He also is active in CitySquare (formerly Central Dallas Ministries).

Livingston (at left) is chief financial officer of the Firebird Restaurant Group, parent company of El Fenix and Meson Maya restaurants. In the community, he serves on the executive committee for PurpleStride DFW 2013, a fundraiser in the fight against pancreatic cancer. The top fundraising individual for PurpleStride DFW 2013, he was one of the co-chairs for the Dallas November 9 event, a 5K timed run and one-mile walk at Kyle Warren Park.

Healy is chief executive officer of Civitas Capital Management LLC.

All 40 Under 40 honorees were introduced and feted at an August 28 DBJ event. Their profiles appeared in the August 30 issue of the publication.
David Wedemeyer, BS 2002, MBA 2005, and his close friends co-founded Martin House Brewing Company in Fort Worth. Martin House recently hosted a JSOM Power Grid alumni event.

David previously worked at Nokia in an executive trainee program and advanced to a management position.

“My role at Martin House is all-encompassing,” he says. “I am involved in just about every aspect of the company. I make strategic marketing decisions, am responsible for much of our accounting, help plan for future developments, seek new opportunities for growth, manage customer relations and keep the day-to-day business activities running smoothly. At Martin House, I have the ability to directly influence the future of the company. I would not have this ability had I not started my own company.”

David met his wife, Jennifer Dunn, BA 2003, MA 2005, while at UT Dallas.

Angelica Barriga, BS 2003, MBA 2008, is director of global business process management at Advacom Optical Networking, a telecommunications vendor based in Germany. She oversees the business lifecycle process across global sales, marketing and service organizations. She also implements process improvements to enhance operational efficiencies. An advocate for bold action, Angelica believes organizational behavior is an important yet often overlooked component in developing a business strategy.

Angelica says she doesn’t have one hobby; she many interests. “My favorite thing to try something I have never done before,” she says. “I always keep a running wish list, and when I complete something, I add something new. Whether it’s trying a new sport, a new food or visiting a new country, I like the excitement and anticipation of doing something for the first time.”

Bate A. Bate, MBA 2003, vice president and senior petroleum engineer at Union Bank, helps construct client loans; assist clients with new-product development, acquisitions and mergers; and appraise technical and management abilities to determine the potential for project success. His portfolio includes companies in the oil and gas industry, where he began his career.

He started at Schlumberger, a technology and integrated-project management provider, as a field engineer based in the Rocky Mountain region and eventually was transferred to Port Harcourt, Nigeria.

Later, while enrolled in the Full-Time MBA program at the Jindal School, he interned at Halliburton Investor Relations. After graduation, he joined Remington Oil and Gas Corporation, a Dallas-based company with offshore operations in the Gulf of Mexico.

Adam Vishinsky, EMBA 2003, and his wife, Anna, are shown here with the piece of art they donated to the Jindal School in recognition of Adam’s 10-year EMBA class anniversary. Adam commissioned the piece of sculpture from his friend, Maria Wojtcuk, an artist in Poland.

Adam and Anna visited campus in March and presented the in-kind gift.

Titled “Golden Fairy,” the sculpture, made of wood and brass, hangs in the Executive Education area lounge.

Craig Weigel, MBA 2003, is the human resources director at PepsiCo. An HR professional for more than 18 years, Craig has worked for multiple Fortune 100 global companies in various roles, including recruiting, mergers and acquisitions, compensation, and business partnership. He is most proud of his short-term projects in Asia and Europe, which broadened his cultural awareness and global business knowledge.

In his free time he enjoys doing community service, outdoor activities, traveling and spending time with his family and friends. He and his wife have two sons.

Joanna Fowler, BS 2004, MBA 2009, is the assistant director of the Naveen Jindal School of Management Full-Time MBA program. She says some of the job achievements that make her proud include successfully launching the first MBA Open House for prospective MBA students, establishing and maintaining UT Dallas’ presence at national MBA fairs, and increasing the Full-Time MBA class size by 50 percent while maintaining student quality.

“As an undergraduate student, I decided to enroll at UT Dallas due to the affordability and location,” she says. “However, as an MBA student, I decided to return to UT Dallas as a result of the excellent faculty members. I was looking for the best return on my investment, and I knew I would get that at UT Dallas.”

In her free time she enjoys spending as much time as possible with her husband and their young son. “I also enjoy cooking, reading and watching horror films,” she says.

Randy Black, BS 2006, a certified financial planner and certified divorce financial analyst with Spectrum Financial Group, has twice received the Five Star Wealth Manager award, a research-based honor recognizing professionals who provide quality services to their clients.

A member of the Comets baseball team while at UT Dallas, Randy also likes to run and recently completed a half marathon. He also is active in the Village Church in Flower Mound, Texas.


PEP is a privately funded nonprofit that works with ex-offenders to find employment and start small businesses, and Gregg works to pair entrepreneurs with select Texas inmates to help them create legitimate enterprises. With the help of executive and MBA volunteers, PEP teaches business skills — including market research, finance and professional etiquette — to soon-to-be-released prisoners to help them build a business or get a job.

With an English as well as advertising BA from SMU, Gregg originally wanted to be a poet, but jokes, “I decided instead to go after the big money in nonprofit management.” Before joining PEP’s staff in 2012, Gregg served as a volunteer member of the organization’s Dallas Advisory Board for five years.

Previously Gregg was the executive director of The PLAN Fund, which often made loans to PEP graduates.

“When I was getting my EMBA at UT Dallas, I was really intrigued with what I saw as the ability to apply business principles toward really tough social problems and deliver some really measurable results,” Greg says. “I think UTD helped me think differently about my own life. It helped me, I believe, understand the purpose of my education was not just for my own benefit but for the benefit of the world around me.”
2013 CONTRIBUTOR REPORT

JSOM NAMING PARTNERS
Naveen Jindal
Charles and Nancy Davidson

CHAIRS
CARUTH CHAIR OF MANAGEMENT
ANDREW A. CECIL CHAIR IN APPLIED ETHICS
ARCHIE AND NANCY
DAVIDSON DISTINGUISHED CHAIR:
Charles and Nancy Davidson
O.P. JINDAL Distinguished Chairs:
Anonymous

PROFESSORSHIPS
DALLAS WORLD SALUTE
PROFESSORSHIP IN GLOBAL STRATEGY
ADOLPH ENTHOVEN
DISTINGUISHED PROFESSORSHIP:
Arthur M. Agulnik
Ashiq Ali, PhD
Anonymous
Amit Ashmawi
John P. Barden
Sharon L. DeGarmo
Gregory C. Doss, PhD
Double Tree Hotel
Gail M. McPhail
Mr. and Mrs. Anthony F. Padden
Arleen Shiraishi
JSOM ADVISORY COUNCIL
CONSTANCE KONSTANS
PROFESSORSHIP:
Art M. Agulnik
Ashiq Ali, PhD
Clifford T. Argue
Mr. and Mrs. Andy S. Atlas
Bank of Texas NA
Dennis Bennan
Richard Bowen
Alan C. Boyd
Deloitte
Gregory G. Doss, PhD
Lauren Doliva
James W. Downing
Jackie Dunn
Sharon Foster
J. Franklin Foxworthy II
Alan Hallburton
Halliburton Investor Relations
Charles E. Harrison
Kendall H. Helfenstein
Mr. and Mrs. Ray Henming
Renee Hornbaker
William Hornberger
Mr. and Mrs. David Jacobis
James M. Jagers
Gary C. Kelly
Mr. and Mrs. Clifford Konstans
Mr. and Mrs. Doug Lattner
Paul Mazon

ENDOWMENTS
CENTRE FOR INTERNAL AUDITING
EXCELLENCE ENDOWMENT:
Dallas Chapter of the Institute of Internal Auditors
Internal Audit Academic Advancements Fund, Inc.
JSOM Company Foundation
DAVIDSON MANAGEMENT HONOR PROGRAM
DEBUTTO AND ROSINI GOSWAMI ENDOWMENT:
Anonymous
Cisco Systems, Inc.
DeButoy and Rosini Goswami
JetGift
MISSOURI CENTER FOR PRODUCT DEVELOPMENT
AND MARKETING SCIENCE
NAVEEN JINDAL SCHOLARS PROGRAM
NAVEEN JINDAL STUDENT SUPPORT FUND
O.P. JINDAL GRADUATE FELLOWS PROGRAM
JSOM OPPORTUNITY FUNDS:
EMBA ALUMNI OPPORTUNITY FUND:
Rosemary Aguilar
Thomas L. Carlson
Ernest & Young
M. Sam Gellatly
Patricia A. Gonzalez
Jeremy Gregg
David L. Holmberg
Enka Horton
William C. McIntosh
Patti E. McKee
Charles W. Quinn
Colin A. Sanburg
Unified Supply
Laurel J. Sutor
Adam S. Vishinsky
Stacy E. Workman
LARS MAGNUS ERICSSON OPPORTUNITY FUND
FOR THE INSTITUTE OF INNOVATION AND
ENTREPRENEURSHIP:
Ericsson Inc.
ROBERT & GLORIA HEWLETT:
Glenda M. Hewlett
STEVEN W. LYLE:
Dr. and Mrs. David E. Daniel
Steven W. Lyle
ISHA AND MOHIT MALHAN:
DIANE S. MCVETY
CLINT AND LACEY MILLER:
Cintia M. Miller
RICHARDSON LIVING MAGAZINE:
KEVIN AND CRISTI RYAN:
Kevin J. Ryan
HASNAI AND RASHIDA SABOOWALA
ENDOWED FELLOWSHIPS AND SCHOLARSHIPS
KARLA AND HASAN AL TABBATAEBA SCHOLARSHIP:
Al Tabbataebe
Duell Gowing
Network for Good
JASPER H. ARNOLD III
EMBA SCHOLARSHIP
ANNIE LAURIH BASS SCHOLARSHIP
FRANK BASS SCHOLARSHIP
TERRY W. CONNER LEADERSHIP AND SERVICE SCHOLARSHIP:
Mr. and Mrs. Terry Conner
D/FW CHAPTER OF CEO NETWORKERS SERVANT LEADERSHIP ENDOWED SCHOLARSHIP:
The Dallas Foundation
EMBA CLASS OF 2011 SCHOLARSHIP:
Kristina M. Adamson
Richard D. Almazan
Anonymous
Daniel O. Barrerdez
Pamela Foster Brady
Thomas L. Carlson
Steve T. Chen
Jeffrey V. Combs
Kylene S. Delcimere
Raman Govindan
Brenda L. Harrison
Markus W. Hentschel
Shan R. Hicks
Enka Horton
Mohammed A. Katibeh
Thomas R. Lahrsky
Kevin A. Lukens
Cindy L. Lee
Jim L. Liddlem
Jon A. McBride
Leviticus M. Oguna
Jonathan E. Silks
Thomas P. Spencer
Madhuri M. Thirumalra
LARS MAGNUS ERICSSON SCHOLARSHIP IN MANAGEMENT:
Ericsson Inc.
LARS MAGNUS ERICSSON SCHOLARSHIP IN MANAGEMENT:
Ericsson Inc.
STEFFEN E. GUISINGER MEMORIAL SCHOLARSHIP:
Mr. and Mrs. Wilson Y. Chau
YANCEY HAI FELLOWSHIP:
Yancey H. Hai
DAVID L. HOLMBERG SCHOLARSHIP/ FELLOWSHIP:
David L. Holmberg
SOUTHWEST SECURITIES MANAGEMENT SCHOLARSHIP:
Southwest Securities Group, Inc.
DAVID SPRINGATE SCHOLARSHIP
TOM JAMES COMPANY SCHOLARSHIP:
Tom James Company
JEFFLYN WILLIAMSON SCHOLARSHIP:
Jefflynn W. Williamson

LEGACY GIFTS
James L. Bristfield
E. Michelle Miller
Forrest F. Smith
Jefflynn W. Williamson

2012 SCHOLARSHIP BREAKFAST
PRESENTING SPONSORS:
Ericsson, Inc.
Southwest Securities Group

EVENT SPONSORS:
AT&T
Austins Industries
BHD
Blue Cross Blue Shield of Texas
Deloitte
Frost National Bank
H ogan and Boone, LLP
Huson Morgan & M aulby
Lennox International Inc.
Mary Kay, Inc.
Marit Energy
Mohr Partners, Inc.
Montgomery Coscino G ritch, LLP
PricewaterhouseCoopers, LLP
The Sherwin-Williams Company
Tektronix Communications
Texas Instruments Incorporated
Texas Legends
UT Dallas Naveen Jindal School of Management Executive Education
UT Dallas Erik Jonsson School of Engineering and Computer Science
Wells Fargo Bank

CONTRIBUTORS:
Charles M. Best
Sydney Smith Hicks, PhD
Russell Hooker
Johnston Public Relations
Clarence Mitchell
George Pappas

PARTNERS IN PROGRESS
INDIVIDUAL:
Joanne A. Bayless
Charles M. Best
George and Fonda Brody
Terry and Anne Conner
Gregory G. Diss, PhD
Theodore A. Fredericks
Linda and Mitch Hart

KEY
* Deceased

The Naveen Jindal School of Management

40
CORPORATE:
AT&T Foundation
AT&T, Inc.
Bell Helicopter Textron
Brand B, Photography
Business As Usual, Inc.
Capital One, N.A.
Communities Foundation of Texas
Cummins Power Generation
Dallas Jewish Community Foundation
Deloitte Foundation
Dell Giving
Doonan Corporation
Doonan Foundation
Fidelity Charitable Gift Fund
GIS Group, Inc.
Greater Houston Community Foundation
The Hopper Group, P.A.
IBM
JustGive
L&M Financial, Inc.
Lane Gorman Trust, PLLC
The M/A-R/C Group Inc.
Market Street
McCusker & Associates, Inc.
Merit Energy Company
Microsoft
Morgan Stanley
Network for Good
Performance Specialty Service
Pioneer Natural Resources Company
Mark Potts Consulting
Raytheon Company
Rosen Howard Smith & Barton
Schroder Design Group
Sigma Power Systems
Southwest Airlines
Tektronix, Inc.
Texas Instruments Foundation
Texas Instruments Incorporated
Thrivent Financial
Tivo Employee Matching Gift Program
Venzo
Whitney Dunn LLP

GIFT IN KIND
Accounting Leadership Association
Austin Industries
Encore Enterprises
Fannie Mae
Texas Instruments Foundation
Texas Instruments Incorporated
Thrivent Financial
Tivo Employee Matching Gift Program
Venzo
Whitney Dunn LLP

INNOVATION AND ENTREPRENEURSHIP
STARTUP LAUNCH
Texas Instruments Incorporated

ISOM TECH PROGRAM
Michael DeFrank

JINDAL ART FUND
Diane S. McNulty, PhD
Richardson Living LLC
Erica C. Yaeger

U40 ALUMNI GROUP
Randy C. Black
Olga Bouskulk
Burnis B. Brown
Wayne W. Conrad
Jeffrey E. Cornwell
Diageron F. Fannie
Neena Gali
Eduardo R. Guerra
Yu Guo
Isaac Heller
Alexis D. Isakt
Genaro N. Jasso
Eugene D. Kim
Rick H. Lam
Ashleigh N. Rembrooke Lieberman
Jessica S. Lopez
Jared T. Lorenz
Rishuu Manchak
Stephen B. Marshall
William C. Mclntyre
Steven M. Mykles
Derric Rehman
Kai Ren
Dwight J. Schor
Xianan Tan
Jeff A. Thompson
Feifei Wang
Paul Wang
Rick C. Williams
Ben A. Wilson
Debe A. Wilson
Jeff J. Wolfe
Erica C. Yaeger

CENTERS AND INSTITUTES OF EXCELLENCE
CAPRI
Microsoft
Recording Industry Association of America

CFSI
Patrick F. Hamer
McGladrey, LLP
Patton Boggs LLP

C4ISN
Fiserv
James R. Simpson
Texas Instruments Foundation

IAEP
INDIVIDUALS:
Arthur M. Aguiar
Joseph Alberd
Brian Amend
Anonymous
All Bazar
Dylan F. Becker
Sheila A. Bellows
Denny Beran
Mark Brennan
Allison F. Britton
Richard C. Brezzewicz
Corinne Bryan
Apollinaris Bustos
Drew Cameron
Joshua H. Chiles
Mandi L. Church
Daniel J. Davis
M. Lauren DeBree
Chris Desgranges
Naz Dhahani
Helen Dickey
Sheri Dust
Lewis E. Eby
Greg Estes
Daniel K. Fartling
Katherine Findlay
Monica Frazer
Theodore A. Fredericks
Stephen Frimpong
Carla Garner
Chelsee N. Garner
John C. Hall
David J. Hallon
Christopher Hambrick
Khalil A. Hasmim
Fred Hemmert
René Herrera
Christopher A. Hes
Robert M. Hopkins
Tammy Huggett
Mr. and Mrs. Lynn C. Jones
Winston S. Jones
Jason Kirk
Erik Krolikowski
Kristine Kuntzendorf
Rick H. Lam
Paul A. Larson
Teresa M. Lin
Chris Linnead
Jeff S. Littlejohn
Mary Magana
Randall Mahaffey
Alyssa G. Martin
Joseph A. Maurillo
Shaheen McCaw
Dennis McGuiff
Gary McGuire
Dobbie J. McKeown
Cint McPherson
Tom Messer
Holly Meyer
Christopher Mitchell
James Molzahn
John Molzahn
Chris Mowery
Daung Van Nguyen
Anna Nicodemos
Abraham Paul
John Pilinnakis
Nicholas S. Rae
Christopher Ritchie
Nicole Rodriguez
Wayne Rose
Mary Rosefeld
John A. Suggs

KEY
* Deceased
CAPRI - Center for the Analysis of Property Rights and Innovation
CFSI - Center for Financial Strategy Innovation
C4ISN - Center for Intelligent Supply Networks
GLEMB - Global Leadership Executive MBA
ISOM - Information Systems and Operations Management

The Naveen Jindal School of Management