

# CAN KÜÇÜKGÜL

800 W. Campbell Rd., Richardson, TX 75080

✉ Can.Kucukgul@utdallas.edu ☎ +1 (469) 664-5499 🌐 <https://sites.google.com/view/cankucukgul/home>

## EDUCATION

---

<b>The University of Texas at Dallas</b> , Richardson, TX Ph.D. in Operations Management (expected May 2022) Advisors: Prof. Özalp Özer, Prof. Shouqiang Wang	2015 - Present
<b>Sabanci University</b> , Istanbul, Turkey M.S. in Industrial Engineering	2012 - 2014
<b>Sabanci University</b> , Istanbul, Turkey B.S. in Computer Science	2007 - 2012

## AREAS OF INTEREST

---

**Research:** Revenue Management, Online Platforms, Market Design, Information Design, Mechanism Design, Stochastic Programming

**Teaching:** Revenue Management, Operations Management, Supply Chain Management, Business Analytics, Business Statistics, Spreadsheet Modeling and Analytics, Decision Models, Optimization

## HONORS AND AWARDS

---

- Ph.D. Research Small Grant, The University of Texas at Dallas 2021
- Dean's Excellence Scholarship, The University of Texas at Dallas 2021
- Ph.D. Student of the Year Finalist, Presented by the Jindal School Dean's Council 2021
- INFORMS Revenue Management & Pricing Jeff McGill Student Paper Award, 2<sup>nd</sup> Place 2020
- Betty and Gifford Johnson Travel Award, The University of Texas at Dallas 2020
- Best Ph.D. Student Teacher Award 2019 - 2020
- Naveen Jindal School of Management Scholarship, The University of Texas at Dallas 2015 - 2020
- The Scientific and Technological Research Council of Turkey Project Scholarship, Sabanci University 2012 - 2014
- Merit Scholarship, Sabanci University 2007 - 2012

## RESEARCH PAPERS

---

- **C. Küçükgül**, Ö. Özer, S. Wang. "*Engineering Social Learning: Information Design of Time-Locked Sales Campaigns for Online Platforms.*" *Management Science*, Forthcoming.  
★ 2020 INFORMS Revenue Management & Pricing Jeff McGill Student Paper Award, 2<sup>nd</sup> Place.
- **C. Küçükgül**, Ö. Özer, S. Wang. "*Recommender Systems with Privacy Concerns.*" *Working Paper.*

## TEACHING EXPERIENCE

---

### Instructor, The University of Texas at Dallas

- ★ (Winner) Best Ph.D. Student Teacher Award, 2019 - 2020
- Managerial Methods in Decision Making Under Uncertainty (a.k.a. Business Statistics),
  - (Remote/Virtual Learning) Enrollment: 69, Instructor Evaluation: 4.92/5.00 Spring 2021
  - Enrollment: 59, Instructor Evaluation: 4.91/5.00 Fall 2019
- Operations Management,
  - (Remote/Virtual Learning) Enrollment: 59, Instructor Evaluation: 4.87/5.00 Summer 2021
  - Enrollment: 58, Instructor Evaluation: 4.90/5.00 Summer 2019

### Teaching Assistant, The University of Texas at Dallas

- MBA/MS: Operations Management, Supply Chain Strategy, Statistics and Data Analysis, Quantitative Business Analysis, Managerial Methods in Decision Making Under Uncertainty, Quantitative Introduction to Risk and Uncertainty in Business.
- Undergraduate: Operations Management, Spreadsheet Modeling and Analytics.

## SELECTED DOCTORAL COURSEWORK

---

- **Operations Management:** Pricing Management, Behavioral Operations Management
- **Operations Research:** Deterministic Models in Operations Research, Stochastic Models in Operations Research, Stochastic Dynamic Programming and Applications in Finance, Optimal Control Theory and Applications
- **Statistics:** Probability and Stochastic Processes, Statistical Inference
- **Economics:** Game Theory, Advanced Managerial Economics, Applied Econometrics

## PRESENTATIONS AND INVITED TALKS

---

### Engineering Social Learning: Information Design of Time-Locked Sales Campaigns for Online Platforms.

- INFORMS Annual Meeting, Anaheim, CA October, 2021
- INFORMS RMP Conference (virtual) June, 2021
- MSOM Conference (virtual) June, 2021
- INFORMS Annual Meeting (virtual) November, 2020
- Kellogg-Wharton OM Workshop (virtual) July, 2020
- INFORMS Annual Meeting, Seattle, WA October, 2019
- Annual POMS Conference, Washington, D.C. May, 2019
- INFORMS Annual Meeting, Phoenix, AZ November, 2018

### Recommender Systems with Privacy Concerns.

- INFORMS Annual Meeting, Anaheim, CA October, 2021
- MSOM Conference (virtual) June, 2021
- Marketplace Innovation Workshop (virtual) May, 2021

## INDUSTRY EXPERIENCE

---

R&D Intern, ABB Motors and Mechanical Inc., Västerås, Sweden

2011

- Integrated Microsoft Xbox Kinect 3D tracking features into a Robot-Human interaction software, using C++ and OpenGL.
- Programmed a sample ABB robotic arm in such a way that a non-expert human user could manipulate the arm using body gestures and verbal commands.

## COMPUTATIONAL SKILLS

---

- Programming: Python, MATLAB, Gurobi, CPLEX, C++, SQL
- Statistics: STATA, R
- Tools: Mathematica, Latex, Excel, Analytic Solver Platform

## PROFESSIONAL SERVICES AND ASSOCIATIONS

---

- Membership: INFORMS, MSOM, POMS
- Session Chair: POMS Annual Conference, Washington D.C., 2019

## REFERENCES

---

Özalp Özer

George and Fonsa Brody Professor of Operations Management

The University of Texas at Dallas, Richardson TX

✉ oozer@utdallas.edu

☎ +1 (972) 883-2316

🌐 <http://www.ozalpozer.com>

Shouqiang Wang

Associate Professor of Operations Management

The University of Texas at Dallas, Richardson TX

✉ shouqiang.wang@utdallas.edu

☎ +1 (972) 883-5093

🌐 <http://www.utdallas.edu/~sxw163830>

Ganesh Janakiraman

Ashbel Smith Professor Professor of Operations Management

The University of Texas at Dallas, Richardson TX

✉ ganesh@utdallas.edu

☎ +1 (972) 883-5846

🌐 <https://jindal.utdallas.edu/faculty/ganesh-janakiraman>

Last updated: 30<sup>th</sup> August, 2021