

SESSION 1



14th Annual Behavioral Operations Conference
Detailed Schedule YSW
School of Industrial Engineering
Eindhoven University of Technology



Monday, July 8th – Detailed Young Scholar Workshop

Parallel Session I – 09:30-11:00	
Atlas 0.825/0.820 (main lecture hall) Senior Discussant: John Aloysius	Risk in Operations Management <ol style="list-style-type: none">1. Leon Valdes - Trying and Failing: Donor Aversion to Rejection2. Johanna Rollwage - Dynamic Investment Decisions of Time and Money3. Vincent Yu - How supply chain risks influence supplier selection and ordering decisions
Atlas -1.820 Senior Discussant: Anyan Qi	Relationships in Contracts <ol style="list-style-type: none">1. Samantha Keppler - Trust in Non-Contractual Resource Relationships2. Michelle Shell - Mitigating the Negative Effects of Customer Anxiety through Access to Human Contact
Atlas -1.822 Senior Discussant: Kyle Hyndman	Nudge & Competition Contribute to Performance <ol style="list-style-type: none">1. Tobias Lieberum - Agile project management - improved performance through Scrum sprints?2. Thomas Vogt - Hidden Treasure of Compressed Performance Appraisals: The Benefits of Kind Rating Scales
Atlas -1.825 Senior Discussant: Michael Becker-Peth	Newsvendor <ol style="list-style-type: none">1. Vipin B - On the Competitive Behavioral Newsvendor Problem: A Prospect Theory Framework2. Maximilian V. Reimer - Newsvendor Pull-Contract Negotiations Considering Behavioral Economic Factors — Experimental Evidence

SESSION 2



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Parallel Session II – 13:30-15:00	
Atlas 0.825/0.820 (main lecture hall) Senior Discussant: Jan Fransoo	Inventory Decision and Management (I) <ol style="list-style-type: none">1. Sam Kirshner - Aiming High by Thinking Low: Construal Level Theory and Inventory Decisions2. Jinrui Pan – Cognitive reflection and Economic Order Quantity (EOQ) inventory management: An experimental investigation3. Jaime Andrés Castañeda - The impact of service level on inventory decisions
Atlas -1.820 Senior Discussant: Karen Donohue	Empirical Study in Operations Management <ol style="list-style-type: none">1. Bregje van der Staak - Rounding in Sales Forecasting2. Jelle de Vries - Rejection is a challenge: customer segmentation in restaurant reservations3. Neslihan Özlü - An Empirical Study of the Perceived Reliability of Suppliers and Early Ordering Behavior
Atlas -1.822 Senior Discussant: Stephen Leider & Anton Ovchinnikov	Decision Making Process <ol style="list-style-type: none">1. Rosa Hendijani – Experiencing Waiting Times: An Experimental Study2. Lijia Tan – Wait and see, or pay now? On how people decide to pay a cost to avoid a loss3. Evgeny Kagan - Sequential Decision Making – Biases and Heuristics
Atlas -1.825 Senior Discussant: Jason Shachat	Auction/Mechanism Design <ol style="list-style-type: none">1. Frank Hage - Capacity allocation auctions for truthful information sharing in sales and operations planning2. Tobias Riehm - Auction Design with Loss Averse Bidders3. Jing Li - Competition of two-sided platforms under strategic expansion

SESSION 3



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Parallel Session III – 15:30-17:00	
Atlas 0.825/0.820 (main lecture hall) Senior Discussant: Dirk Pieter van Donk	Inventory Decision and Management (II) <ol style="list-style-type: none">1. Nienke Hofstra – Inventory rationing across channels: The role of risk aversion, loss aversion and mental accounting2. Lena Silbermayr – Heterogeneity and asymmetry in ordering quantities of non-standard newsvendor models3. Jose Larco - In Search of Human Heuristics: Lot Sizing Decisions in Capacitated Production Environments
Atlas -1.820 Senior Discussant: Ruth Beer	Trust and Social Responsibility <ol style="list-style-type: none">1. Matthew Walker - Trust Mechanisms and Moral Hazard Mitigation in Competitive Procurement Contracts2. Niels Pulles – How does supply chain competition influence sustainable decision-making?3. Sebastian Schiffels - Coordinating Contracts under Asymmetric Information Trust & Fairness in Forecast Sharing
Atlas -1.822 Senior Discussant: Anton Ovchinnikov	Decision Support and Contract Decision <ol style="list-style-type: none">1. Yingjie Fan – Beauty is in the Eye of the Route Planner2. Cedric Lehmann - Managing System Availability – The effects of advice and decision support on performance3. Ummuhan Akbay - Gender Differences in Supply Chain Contracting Decisions
Atlas -1.825 Senior Discussant: Gary Bolton	Information Provision <ol style="list-style-type: none">1. Christian Köster – Attractiveness Bias: How the Decision Situation Influences the Willingness-to-Pay for Information2. Yingshuai Zhao - Should we blame biased orders to irrational behavioral? An experiment on the influence of information3. Blair Flicker - Naturalistic Noisy Signals