

STATE OF CALIFORNIA AND LOCAL GOVERNMENT EMPLOYEE PRICING AND AVAILABILITY

The vehicles identified in the table above have employee pricing or discounts available. Purchases must be coordinated through the Government Fleet Manager of the contracted dealership.

Vehicle	Fuel Type	Dealership on Contract	Discount
Toyota Mirai	Fuel Cell	Toyota Sunnyvale Stan Wolowski 898 W. El Camino Real Sunnyvale, CA 95051 (408) 306-1960 stanwolowski@toyotasunnyvale.com	Cash discount of \$500 in addition to any current retail offer by Toyota Sunnyvale
Toyota Prius Prime	Plug-In Hybrid		
Nissan Leaf	Electric	Selma/Nissan Honda Pat Ireland 2525 Highland Avenue Selma, CA 93662 (559) 896-5000 Pat.ireland@selmaautomall.com	\$200.00 over the Retail Factory Invoice
Chevrolet Bolt	Electric	Winner Chevrolet Bill Kemery/Jerry Powers 8575 Laguna Grove Drive Elk Grove, CA 95757 (916) 429-4700 billk@lasherauto.com jpowers@lasherauto.com	\$500.00 over the Retail Factory Invoice
Chevrolet Volt	Plug-In Hybrid		
Chevrolet Malibu	Hybrid Electric		
Hyundai Ioniq	Electric	US Fleet Source Roy Durham 979 S. Village Oaks Drive Covina, CA 91726 (858) 525-5327 roy@usfleetsource.com	Employees may purchase at the same price listed on the Statewide contract
Hyundai Ioniq	Plug-In Hybrid		
Kia Niro LX	Plug-In Hybrid		
Mitsubishi Outlander	Plug-In Hybrid		
Kia Optima	Hybrid Electric		
Hyundai Ioniq	Hybrid Electric		
Hyundai Ioniq	Hybrid Electric		
Kia Niro	Hybrid Electric		
Ford Fusion Energi	Plug-In Hybrid	Downtown Ford Sales Sandra Scott 525 North 16 th Street Sacramento, CA 95811 (916) 442-6931 sandra.scott@dtfords.com	\$100.00 over the Retail Factory Invoice
Ford Fusion S	Hybrid Electric		
Toyota Prius	Plug-In Hybrid	Freeway Toyota Pat Ireland 1835 Glendale Avenue Hanford, CA 93230	\$200.00 over the Retail Factory Invoice
Toyota Prius	Hybrid Electric		

Toyota Camry	Hybrid Electric	(559) 707-5735 Patireland1962@yahoo.com	
Toyota RAV4	Hybrid Electric		
Toyota Highlander	Hybrid Electric		
VW E-Golf	Electric	Elk Grove Auto Group Bill Kemery/Jerry Powers 8575 Laguna Grove Drive Elk Grove, CA 95757 (916) 429-4700 billk@lasherauto.com jpowers@lasherauto.com	\$500.00 over the Retail Factory Invoice
Ram 2500	CNG		

*Discounts may be in addition to consumer retail incentives and rebates.