

# Translation Rates

Q1 – What are the full market rates for your language pairs?

	Translation	Editing	Proofreading
Zh-TW	0.23	0.26	0.26

Citations:

1. Translation Rate in America, Mark Blackwood. May 03, 2021, [What Are the Translation Rates in America in 2020? \(thewordpoint.com\)](https://thewordpoint.com)
2. Overview of Translation Editing and Proofreading Rates, [Translation Editing and Proofreading Rates \(language-translation-help.com\)](https://language-translation-help.com)
3. “The Magic Number Is EUR 0.15: Translator Rate Survey Released in Germany.” Slator, 15 June 2021, <https://slator.com/the-magic-number-is-eur-0-15-translator-rate-survey-released-in-germany/>.

Q2 – How many total words do you have for TEP?<sup>1</sup>

	Translation	Editing	Proofreading
Zh-TW	13276	13276	13276

Word counts: For now, just get the total word count from MS Word. We’ll work with the word count breakdowns in the Preparation module.

Q3 – What “full rates” will you charge the client for your language pairs in per word rates?<sup>2</sup>

Language	Service	Rates
Zh-TW	Translation	13276 words X 0.23 USD/wd = 3053.48 USD
	Editing	13276 words X 0.26 USD/wd = 3451.76 USD
	Proofreading	13276 words X 0.26 USD/wd = 3451.76 USD
Total charges	All services	9957 USD

Citations: {Please cite the resources you used to determine your rates here.}

Q4 – What rates will you pay the translators for your language pairs in per word rates?

Language	Service	Rates
Zh-TW	Translation	13276 words X 0.18 USD/wd = 2389.68 USD
	Editing	13276 words X 0.21 USD/wd = 2787.96 USD
	Proofreading	13276 words X 0.21 USD/wd = 2787.96 USD
Total charges	All services	7965.6 USD

Citations: {Please cite the resources you used to determine your rates here.}

It’s All a Question of \$\$\$, February 24, 2020, [it’s All a Question of \\$\\$\\$ \(nimdzi.com\)](https://nimdzi.com)

<sup>1</sup> We’ll work with the charges for each word category (new, fuzzy, match) in the Preparation module of this class.

<sup>2</sup> The “full rates” here refers to cost of “new words”.

## Translation Rates

Q5 – How much money will you make?

Language	Service	Rates
Zh-TW	Translation	13276 words X 0.05 USD/wd = 663.8 USD
	Editing	13276 words X 0.05USD/wd = 663.8 USD
	Proofreading	13276 words X 0.05 USD/wd = 663.8 USD
Total charges	All services	2030.77 USD